INFO~TECH
RESEARCH GROUP

PRODUCT SCORECARD

Inflectra SpiraTeam

Application Lifecycle Management

**Improving and Accelerating Enterprise
Software Evaluation and Selection**

8121 Georgia Avenue, Suite 504
Silver Spring, MD
United States

(202) 558-6885

http://www.inflectra.com/

https://www.linkedin.com/company/inflectra-corporation

50 Employees

79

Reviews

INFO~TECH
RESEARCH GROUP

Inflectra SpiraTeam
Product Scorecard Contents

How to Use the Scorecard

The Product Scorecard is a comprehensive report designed to help clients make better purchasing decisions.

Data in the report is collected from real end users' of the product and analyzed in an exhaustive fashion with extensive data analytics.

Use this report to understand whether this product is right for your organization.

NUMBER OF REVIEWS
79

spiraTeam®

Inflectra SpiraTeam

APPLICATION LIFECYCLE MANAGEMENT

Inflectra offers a complete ALM solution. Why only address part of the lifecycle? SpiraTeam has the entire process covered, from requirements, testing, tasks, code, builds and bug-tracking all integrated. Therefore, take control of your project's development and software testing.

50 Employees
http://www.inflectra.com/

8121 Georgia Avenue, Suite 504
Silver Spring, MD
United States

The composite satisfaction score (Composite Score) is an average of four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

Software Reviews
GOLD MEDAL 2021

9.0/10 COMPOSITE SCORE

Likeliness to Recommend

Promoters	86%	**RANK OUT OF 11** **1st**	**LIKELINESS TO RECOMMEND** **91%**
Passives	11%		
Detractors	3%	APPLICATION LIFECYCLE MANAGEMENT CATEGORY	

Plan to Renew

Definitely	59%	**RANK OUT OF 11** **3rd**	**PLAN TO RENEW** **99%**
Probably	40%		
Probably Not	1%		
Definitely Not	0%	APPLICATION LIFECYCLE MANAGEMENT CATEGORY	

Satisfaction that Cost is Fair Relative to Value

Delighted	57%	**RANK OUT OF 11** **1st**	**SATISFACTION** **89%**
Highly Satisfied	41%		
Almost Satisfied	2%		
Disappointed	0%	APPLICATION LIFECYCLE MANAGEMENT CATEGORY	

Vendor **Capability** Satisfaction

When making the right purchasing decision, use peer satisfaction ratings to decipher Inflectra SpiraTeam's strengths and weaknesses, and determine which capabilities matter most to you. A scale of satisfaction ranging from Disappoints, Almost Satisfies, Highly Satisfies, and Delights is applied to each core vendor capability providing an ability to understand satisfaction across several business and IT competencies.

How satisfied are you with the following Inflectra SpiraTeam capabilities?

Ease of IT Administration

47%
OF CLIENTS ARE DELIGHTED

Ease of use of the backend user interface.
This data indicates whether IT personnel will be able to resolve issues and perform configurations efficiently and effectively.

DEGREE OF SATISFACTION

Delights
Highly Satisfies
Almost Satisfies
Disappoints

Ranked 1st
of 11 in Application Lifecycle Management

86% SATISFACTION
78% CATEGORY AVERAGE

Availability and Quality of Training

45%
OF CLIENTS ARE DELIGHTED

Quality training allows employees to take full advantage of the software.
Effective and readily available training enables users to get the most out of the software you've chosen. Use this section to make sure your vendor's training programs and materials measure up.

DEGREE OF SATISFACTION

Delights
Highly Satisfies
Almost Satisfies
Disappoints

Ranked 1st
of 11 in Application Lifecycle Management

85% SATISFACTION
76% CATEGORY AVERAGE

Ease of Implementation

55%
OF CLIENTS ARE DELIGHTED

The ability to implement the solution without unnecessary disruption.
Successfully implementing new software is necessary to realize its full value and promote end user adoption. This data indicates whether or not the product is easy to implement.

DEGREE OF SATISFACTION

Delights
Highly Satisfies
Almost Satisfies
Disappoints

Ranked 1st
of 11 in Application Lifecycle Management

88% SATISFACTION
79% CATEGORY AVERAGE

Vendor Support

48%
OF CLIENTS ARE DELIGHTED

The ability to receive timely and sufficient support.
The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve.

DEGREE OF SATISFACTION

Delights
Highly Satisfies
Almost Satisfies
Disappoints

Ranked 1st
of 11 in Application Lifecycle Management

86% SATISFACTION
78% CATEGORY AVERAGE

Breadth of Features

40%
OF CLIENTS ARE DELIGHTED

The ability to perform a wide variety of tasks.
Users prefer feature rich software that enables them to perform diverse series of tasks. This data expresses user satisfaction with the product's breadth of features.

DEGREE OF SATISFACTION

Delights
Highly Satisfies
Almost Satisfies
Disappoints

Ranked 1st
of 11 in Application Lifecycle Management

84% SATISFACTION
77% CATEGORY AVERAGE

Business Value Created

47%
OF CLIENTS ARE DELIGHTED

The ability to bring value to the organization.
Software needs to create value for employees, customers, partners, and, ultimately, shareholders. This data expresses user satisfaction – or lack thereof – with the product's business value.

DEGREE OF SATISFACTION

Delights
Highly Satisfies
Almost Satisfies
Disappoints

Ranked 1st
of 11 in Application Lifecycle Management

87% SATISFACTION
77% CATEGORY AVERAGE

Usability and Intuitiveness

50%
OF CLIENTS ARE DELIGHTED

The ability to reduce training due to intuitive design.
End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.

DEGREE OF SATISFACTION

Delights
Highly Satisfies
Almost Satisfies
Disappoints

Ranked 1st
of 11 in Application Lifecycle Management

85% SATISFACTION
77% CATEGORY AVERAGE

Ease of Customization

48%
OF CLIENTS ARE DELIGHTED

The ability to scale the solution to a business' unique needs.
Don't get bogged down in a difficult customization; use this data to make sure you can easily achieve the functionality you need for your particular situation.

DEGREE OF SATISFACTION

Delights
Highly Satisfies
Almost Satisfies
Disappoints

Ranked 1st
of 11 in Application Lifecycle Management

84% SATISFACTION
76% CATEGORY AVERAGE

Ease of Data Integration

54%
OF CLIENTS ARE DELIGHTED

The ability to seamlessly integrate data.
Use this data to determine whether the product will cause headaches or make data integration easy.

DEGREE OF SATISFACTION

Delights
Highly Satisfies
Almost Satisfies
Disappoints

Ranked 1st
of 11 in Application Lifecycle Management

87% SATISFACTION
77% CATEGORY AVERAGE

Quality of Features

45%
OF CLIENTS ARE DELIGHTED

The ability to perform at or above industry standards.
Feature quality is just as important as quantity. Use this data to determine if this product will do what you're purchasing it to do, easily, intuitively, reliably, and effectively.

DEGREE OF SATISFACTION

Delights
Highly Satisfies
Almost Satisfies
Disappoints

Ranked 1st
of 11 in Application Lifecycle Management

85% SATISFACTION
78% CATEGORY AVERAGE

Product Strategy and Rate of Improvement

38%
OF CLIENTS ARE DELIGHTED

The ability to adapt to market change.
Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use this data to separate innovators from imposters.

DEGREE OF SATISFACTION

Delights
Highly Satisfies
Almost Satisfies
Disappoints

Ranked 1st
of 11 in Application Lifecycle Management

82% SATISFACTION
75% CATEGORY AVERAGE

Product Feature Satisfaction

Pay attention to the features you need for your scenario by evaluating peer feature satisfaction ratings. Tolerate low scores on features that do not impact your business, instead focus on scores being high for features that matter. A scale of satisfaction ranging from Disappoints, Almost Satisfies, Highly Satisfies, and Delights is applied to each feature core to the Application Lifecycle Management market.

How satisfied are you with the following Inflectra SpiraTeam features and functionalities?

APPLICATION LIFECYCLE MANAGEMENT

MANDATORY FEATURES

ALM Integration

48% OF CLIENTS ARE DELIGHTED

Integrate artifacts across ALM phases such as requirements, analysis, design, development, and testing, either internally or through an API.

DEGREE OF SATISFACTION
- Delights
- Highly Satisfies
- Almost Satisfies
- Disappoints

Ranked **1st** of 11 in Application Lifecycle Management

84% SATISFACTION
76% CATEGORY AVERAGE

Managed Artifact Repository

47% OF CLIENTS ARE DELIGHTED

Artifacts are stored in version controlled repository that supports check out, update, check-in, and collaboration across multiple types and workspaces.

DEGREE OF SATISFACTION
- Delights
- Highly Satisfies
- Almost Satisfies
- Disappoints

Ranked **1st** of 11 in Application Lifecycle Management

85% SATISFACTION
78% CATEGORY AVERAGE

Workflow Management

51% OF CLIENTS ARE DELIGHTED

Custom workflows can be created, managed, and monitored for artifacts, processes and practices to govern and streamline ALM work.

DEGREE OF SATISFACTION
- Delights
- Highly Satisfies
- Almost Satisfies
- Disappoints
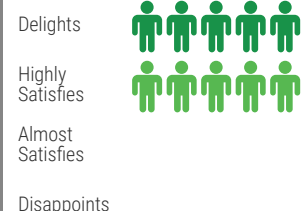
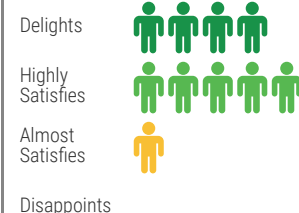Ranked **1st** of 11 in Application Lifecycle Management

87% SATISFACTION
83% CATEGORY AVERAGE

Bug Tracking & Issue Mgmt

43% OF CLIENTS ARE DELIGHTED

Supports the ability to create tests and acceptance criteria and assign, prioritize, track, and resolve tests,related bugs, and issues.

DEGREE OF SATISFACTION
- Delights
- Highly Satisfies
- Almost Satisfies
- Disappoints

Ranked **2nd** of 11 in Application Lifecycle Management

84% SATISFACTION
80% CATEGORY AVERAGE

Traceability

49% OF CLIENTS ARE DELIGHTED

ALM artifacts can be traced from ideation to requirements, design, develop, test, and implementation.

DEGREE OF SATISFACTION
- Delights
- Highly Satisfies
- Almost Satisfies
- Disappoints

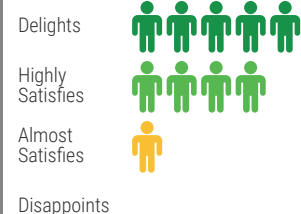Ranked **1st** of 11 in Application Lifecycle Management

85% SATISFACTION
78% CATEGORY AVERAGE

Visual Analysis Design

53% OF CLIENTS ARE DELIGHTED

Can create and manage context diagrams, business process models, use cases, data flow diagrams, sequence diagrams, data models, and UI mockups, etc.

DEGREE OF SATISFACTION
- Delights
- Highly Satisfies
- Almost Satisfies
- Disappoints

Ranked **1st** of 11 in Application Lifecycle Management
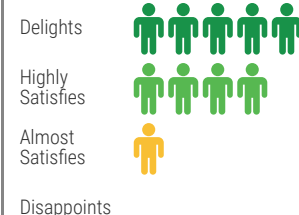
87% SATISFACTION
78% CATEGORY AVERAGE

SECONDARY FEATURES

Resource Planning

54% OF CLIENTS ARE DELIGHTED

Assigning resources to activities and estimates to manage workloads, support project management, and ensure completion of work related to ALM artifacts, including dashboards to manage multiple teams

DEGREE OF SATISFACTION
- Delights
- Highly Satisfies
- Almost Satisfies
- Disappoints

Ranked **1st** of 11 in Application Lifecycle Management

87% SATISFACTION
77% CATEGORY AVERAGE

Artifact Management

42% OF CLIENTS ARE DELIGHTED

ALM artifacts can be readily created, reused, moved, and managed through baselines, reviews, approvals, releases, and audits for projects and products.

DEGREE OF SATISFACTION
- Delights
- Highly Satisfies
- Almost Satisfies
- Disappoints

Ranked **1st** of 11 in Application Lifecycle Management

84% SATISFACTION
76% CATEGORY AVERAGE

Automation

52% OF CLIENTS ARE DELIGHTED

Manual activities such as traceability, test generation, artifact state changes, integrations, and artifact creation can be automated to streamline ALM work.

DEGREE OF SATISFACTION
- Delights
- Highly Satisfies
- Almost Satisfies
- Disappoints

Ranked **1st** of 11 in Application Lifecycle Management

86% SATISFACTION
79% CATEGORY AVERAGE

Analytics and Reporting

51% OF CLIENTS ARE DELIGHTED

Includes historical & real-time dashboard visualizations, detailed & summary reporting, sales forecasting & easy data extraction for data analysis.

DEGREE OF SATISFACTION
- Delights
- Highly Satisfies
- Almost Satisfies
- Disappoints

Ranked **1st** of 11 in Application Lifecycle Management

86% SATISFACTION
79% CATEGORY AVERAGE

Agile Work Management

43% OF CLIENTS ARE DELIGHTED

Multiple backlogs, backlog grooming, sprint planning, prioritization, and estimation, and a multi-level agile artifact hierarchy (Epics, User Stories, etc.)

DEGREE OF SATISFACTION
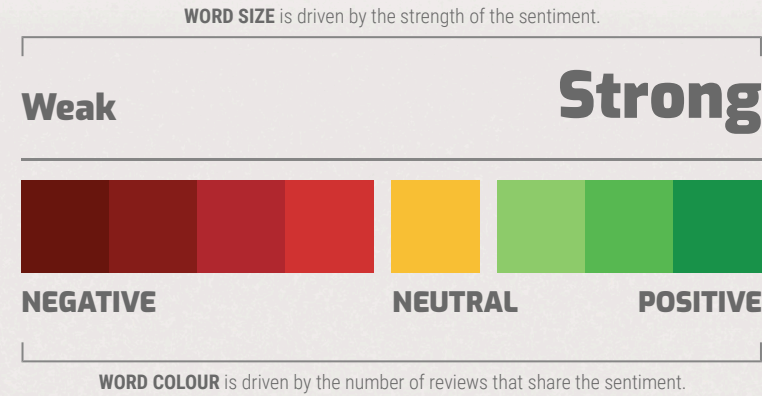- Delights
- Highly Satisfies
- Almost Satisfies
- Disappoints

Ranked **3rd** of 11 in Application Lifecycle Management

84% SATISFACTION
80% CATEGORY AVERAGE

INFLECTRA SPIRATEAM
Word Cloud

As organizations become more and more dependent on software to automate and streamline operations, users are developing strong emotional connections to their applications and vendors. The SoftwareReviews Word Cloud aggregates the most commonly experienced pain points and prevailing opinions held by its users. Use this at-a-glance summary to evaluate the vendor-client relationship and product effectiveness. Additional data about each of the emotional sentiments can be found on the following pages.
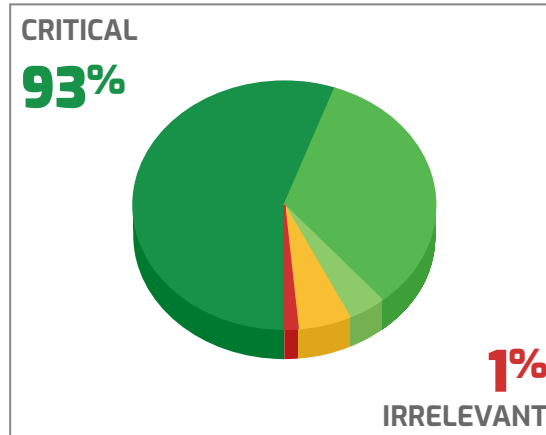
WORD SIZE is driven by the strength of the sentiment.

Weak   **Strong**

NEGATIVE   NEUTRAL   POSITIVE

WORD COLOUR is driven by the number of reviews that share the sentiment.

CONTINUALLY IMPROVING   CLIENT FRIENDLY POLICIES
RELIABLE   HELPS INNOVATE
SECURITY PROTECTS   TRANSPARENT
INTEGRITY FAIR   CRITICAL   INSPIRING
EFFICIENT   INCLUDES PRODUCT ENHANCEMENTS
FRIENDLY NEGOTIATION   GENEROSITY
LOVE   CARING   RESPECTFUL
ALTRUISTIC   SAVES TIME   TRUSTWORTHY
ENABLES PRODUCTIVITY   EFFECTIVE
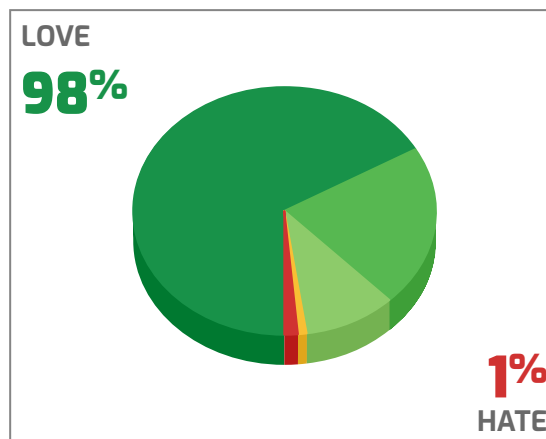
INFLECTRA SPIRATEAM
Emotional Footprint

Importance to Professional Success

How important is Inflectra SpiraTeam to your current professional success?

B2B purchasing decisions not only rely on data and facts, but also gut instinct and emotional inputs. A vendors' Emotional Footprint can influence whether a client chooses to do business with the organization. The information displayed below represents the emotional sentiment held by end users of the software based on their experience with the vendor. Responses are captured on an eight-point scale.

CRITICAL
93%

1%
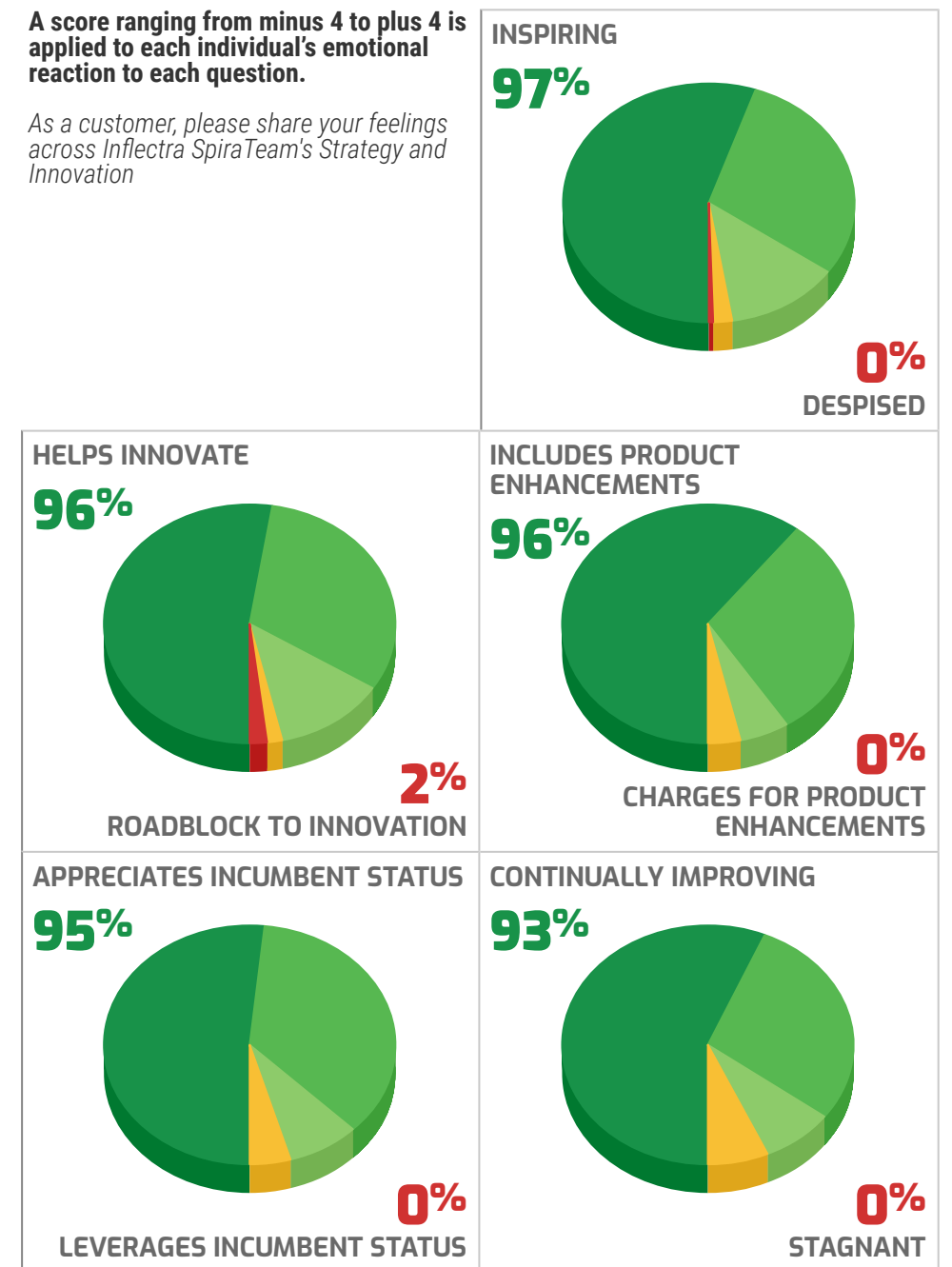**IRRELEVANT**

EMOTIONAL SPECTRUM SCALE

-4	-3	-2	-1	+1	+2	+3	+4

NEGATIVE   **NEUTRAL**   **POSITIVE**

Strength of Emotional Connection

Overall, describe the strength of your emotional connection to Inflectra SpiraTeam

LOVE
98%

1%
HATE

$$\% - \% = \text{NET EMOTIONAL FOOTPRINT}$$
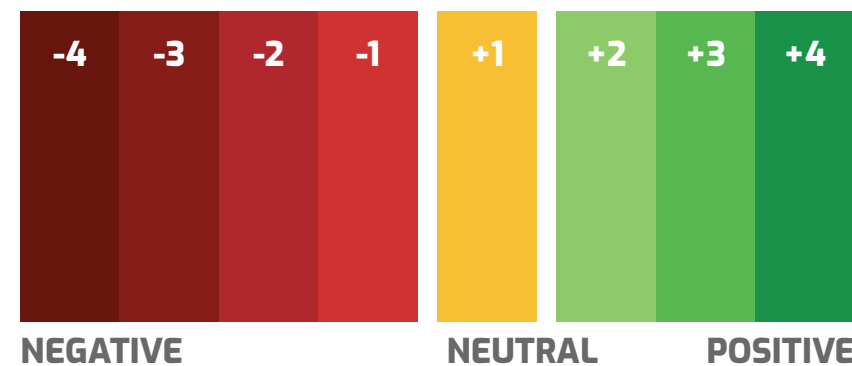
POSITIVE   **NEGATIVE**

NET EMOTIONAL FOOTPRINT   **+96**

Strategy and Innovation

A score ranging from minus 4 to plus 4 is applied to each individual's emotional reaction to each question.

As a customer, please share your feelings across Inflectra SpiraTeam's Strategy and Innovation

INSPIRING
97%

0%
DESPISED

HELPS INNOVATE
96%

2%
ROADBLOCK TO INNOVATION

INCLUDES PRODUCT ENHANCEMENTS
96%

0%
CHARGES FOR PRODUCT ENHANCEMENTS

APPRECIATES INCUMBENT STATUS
95%

0%
LEVERAGES INCUMBENT STATUS

CONTINUALLY IMPROVING
93%

0%
STAGNANT

Service Experience

As a customer, please share your feelings across Inflectra SpiraTeam Service Experience

CARING 99%	**SAVES TIME** 99%	**EFFECTIVE** 98%	**EFFICIENT** 97%	**RESPECTFUL** 96%
0% NEGLECTFUL	0% WASTES TIME	0% FRUSTRATING	2% BUREAUCRATIC	0% DISRESPECTFUL

Product Experience

As a customer, please share your feelings across Inflectra SpiraTeam's Product Experience

ENABLES PRODUCTIVITY 99%	**PERFORMANCE ENHANCING** 99%	**UNIQUE FEATURES** 99%	**RELIABLE** 98%	**SECURITY PROTECTS** 96%
0% RESTRICTS PRODUCTIVITY	1% PERFORMANCE RESTRICTING	1% COMMODITY FEATURES	0% UNRELIABLE	0% SECURITY FRUSTRATES

Negotiation and Contract Experience

As a customer, please share your feelings across Inflectra SpiraTeam's Negotiation and Contract

TRANSPARENT 96%	**CLIENT'S INTEREST FIRST** 95%	**GENEROSITY** 94%	**FRIENDLY NEGOTIATION** 94%	**OVER DELIVERED** 92%
1% DECEPTIVE	1% VENDOR'S INTEREST FIRST	0% GREED	0% HARDBALL TACTICS	2% OVER PROMISED

Problem Resolution Experience

As a customer, please share your feelings across Inflectra SpiraTeam's Product Impact

CLIENT FRIENDLY POLICIES 98%	**INTEGRITY** 97%	**TRUSTWORTHY** 97%	**ALTRUISTIC** 96%	**FAIR** 96%
0% VENDOR FRIENDLY POLICIES	0% LACK OF INTEGRITY	0% BIG FAT LIARS	0% SELFISH	0% UNFAIR

Relationships and Interaction

When interacting with Inflectra SpiraTeam your peers express the following positive and negative sentiments across several teams. Use this to assess this vendors' service orientation and ease of partnership.

Based on your interactions and relationships with Inflectra SpiraTeam, please summarize what you experienced

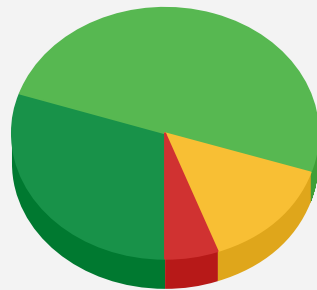**97%** **POSITIVE SENTIMENTS**

0% **NEGATIVE SENTIMENTS**

NET RELATIONSHIP FOOTPRINT
+97

Sales Team

FRIENDLY / CARING
80%

EFFECTIVE / KNOWLEDGEABLE
86%

6%
INDIFFERENT / UNPLEASANT
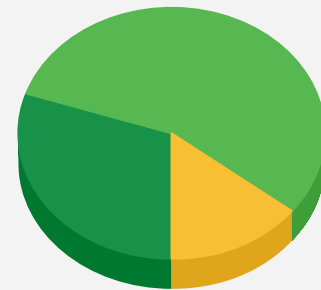
0%
INEFFECTIVE / UNHELPFUL

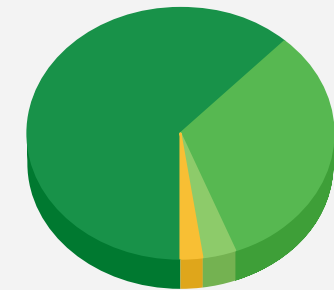## Technical and Product Specialists

EFFECTIVE / KNOWLEDGEABLE
100%
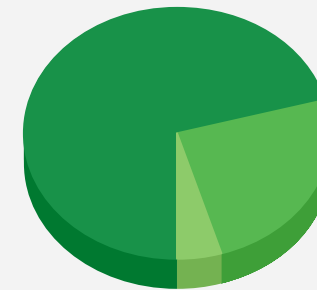
FRIENDLY / CARING
98%

0%
INEFFECTIVE / UNHELPFUL

0%
INDIFFERENT / UNPLEASANT

Client Service Team

EFFECTIVE / KNOWLEDGEABLE
99%
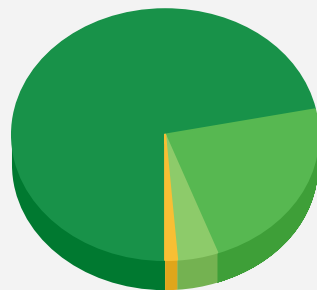
FRIENDLY / CARING
99%

0%
INEFFECTIVE / UNHELPFUL
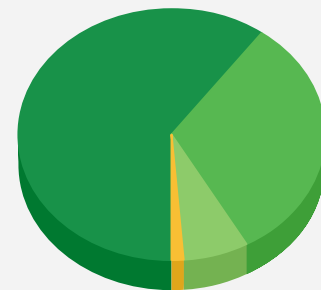
0%
INDIFFERENT / UNPLEASANT

Leadership Team

EFFECTIVE / KNOWLEDGEABLE
100%
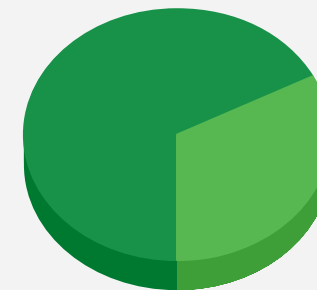
FRIENDLY / CARING
100%

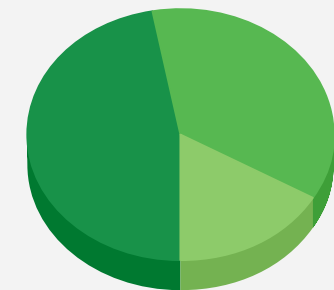**0%**
INEFFECTIVE / UNHELPFUL
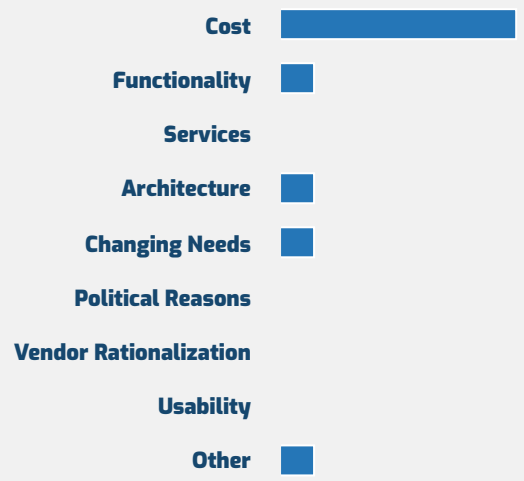
0%
INDIFFERENT / UNPLEASANT

Joining Inflectra SpiraTeam

See why clients left which previous vendors for Inflectra SpiraTeam and their average increase or decrease in satisfaction with that move. Determine if your reasons for selecting match the most common ones, and predict your own change in satisfaction by looking at your peers.
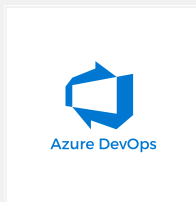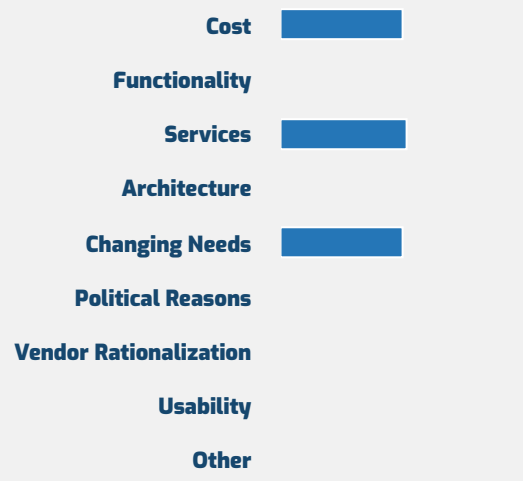
12 PEOPLE HAVE LEFT — ATLASSIAN

PRIMARY REASON FOR LEAVING

Cost	████████
Functionality	█
Services	
Architecture	█
Changing Needs	█
Political Reasons	
Vendor Rationalization	
Usability	
Other	█

28% MORE SATISFIED WITH

4 PEOPLE HAVE LEFT — Azure DevOps

PRIMARY REASON FOR LEAVING

Cost	███
Functionality	
Services	████
Architecture	
Changing Needs	████
Political Reasons	
Vendor Rationalization	
Usability	
Other	

43% MORE SATISFIED WITH

2 PEOPLE HAVE LEFT — iRise

PRIMARY REASON FOR LEAVING

Cost	████
Functionality	
Services	
Architecture	
Changing Needs	
Political Reasons	
Vendor Rationalization	
Usability	████
Other	

30% MORE SATISFIED WITH

5 PEOPLE HAVE LEFT — ALL OTHER VENDORS

PRIMARY REASON FOR LEAVING

Cost	██
Functionality	███████████
Services	
Architecture	
Changing Needs	
Political Reasons	
Vendor Rationalization	
Usability	
Other	
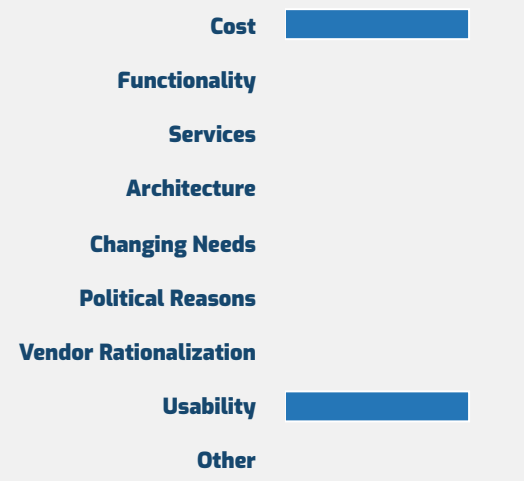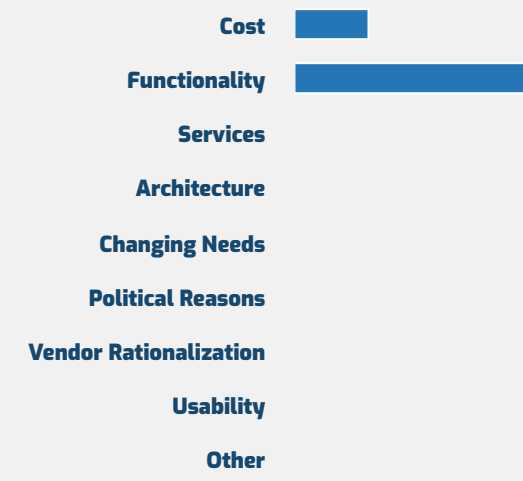
50% MORE SATISFIED WITH

spiraTeam®

23 people are 36% more satisfied with Inflectra SpiraTeam over their previous vendor on average

What Discounts are Available?

Every company provides discounts, but pricing flexibility changes per vendor.

Have you been able to negotiate a discount or price reduction?

32%
OF ORGANIZATIONS HAVE RECEIVED DISCOUNTS AT INITIAL PURCHASE OR AT RENEWAL

Primary Reason For Discount

Reasons for discounts vary. Analyze the most popular types of discounts provided from Inflectra SpiraTeam.
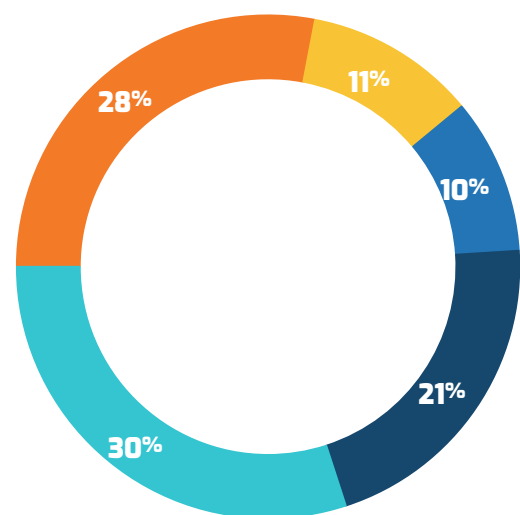
Please select the primary reason for the discount or price reduction.

28%
11%
10%
21%
30%

Legend
- Multi-Year Commitment
- Optimized Usage or Licenses
- Threatened to Switch Vendors
- Vendor Management and Ne…
- Volume Purchase

Discount % Provided

What percent discount or price reduction did you receive or negotiate from the initial list price?

% OF RESPONDENTS

68%
14%
12%
2%
4%

% OF DISCOUNT

0%   6 - 10%   11 - 25%   26 - 50%   51+%
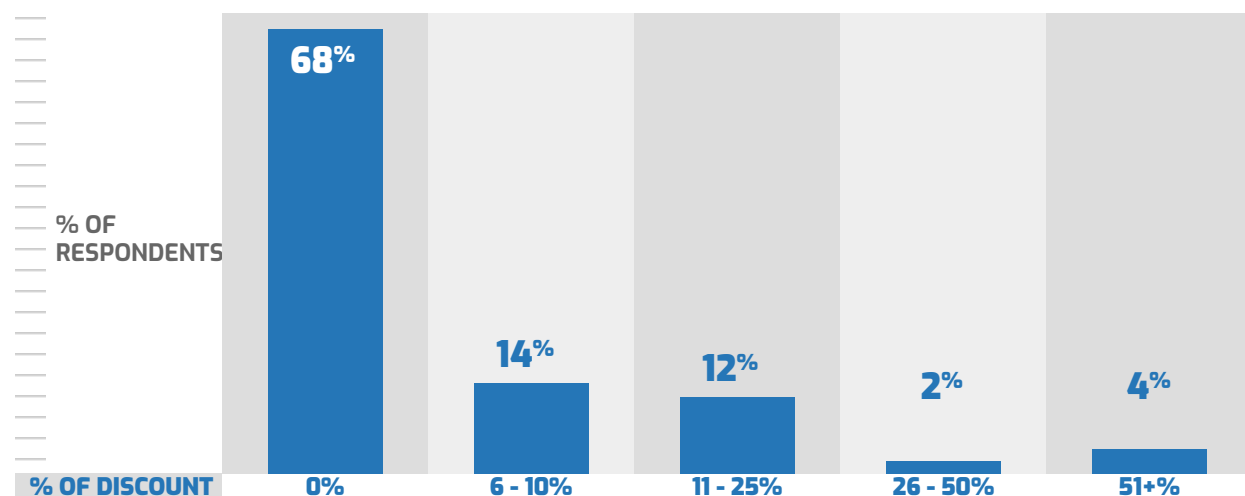
What are Clients of Inflectra SpiraTeam Planning to Spend Next Year?

Please indicate your expected percentage increase or decrease due to adding or removing modules or services next year, as well as the expected percentage increase or decrease in cost per license.

Based on satisfaction, and broken up into buckets of thirds, see whether satisfaction correlates with anticipated spend.

BOTTOM 3RD RANKED SATISFACTION	MIDDLE 3RD RANKED SATISFACTION	TOP 3RD RANKED SATISFACTION
COST PER LICENSE ↑25%	COST PER LICENSE ↑27%	COST PER LICENSE ↑14%
# OF LICENSES ↑23%	# OF LICENSES ↑28%	# OF LICENSES ↑15%
ADD-ON COSTS ↑26%	ADD-ON COSTS ↑28%	ADD-ON COSTS ↑18%

Implementation vs Satisfaction

See how popular different types of implementation can influence satisfaction with Inflectra SpiraTeam, the time taken to implement the product, and the cost associated. Use cost, time, and satisfaction levels to make the right decision for you.

Range

Smallest Value — Greatest Value

First Quartile | Median | Third Quartile
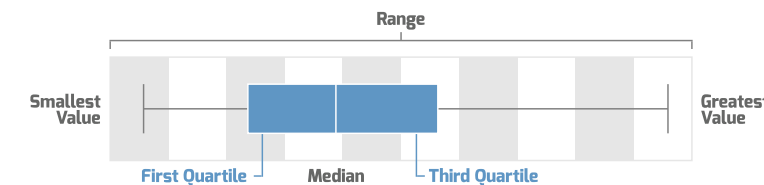
IMPLEMENTATION TYPE % of respondents		IMPLEMENTATION SATISFACTION	AVG WEEKS	WEEKS TO IMPLEMENT	AVG COST	COST TO IMPLEMENT
Minimal Implementation Required	30%	94%	3.5		$29,448	
With the Vendor and a Third Party	28%	91%	2.7		--	
With the Vendor	28%	80%	2.5		$20,602	
With a Third Party	2%	75%	12.0		--	
Independent Implementation	13%	72%	2.7		--	

Training

How much have you spent on formal user and administrative training in the last year? How much do you need to spend on training in order to receive the most out of the product? See how the amount spent on training influences likeliness to recommend. Determine whether it's worth paying for training at all.

12%
of Companies Spent Zero Dollars on Training

NO TRAINING

Average Likeliness to Recommend
85%

Organizations Experience a **+11%**

Change in Likeliness to Recommend When They Spend an Average of

$450 ON TRAINING

Average Likeliness to Recommend
96%

Organizations Experience a **+2%**

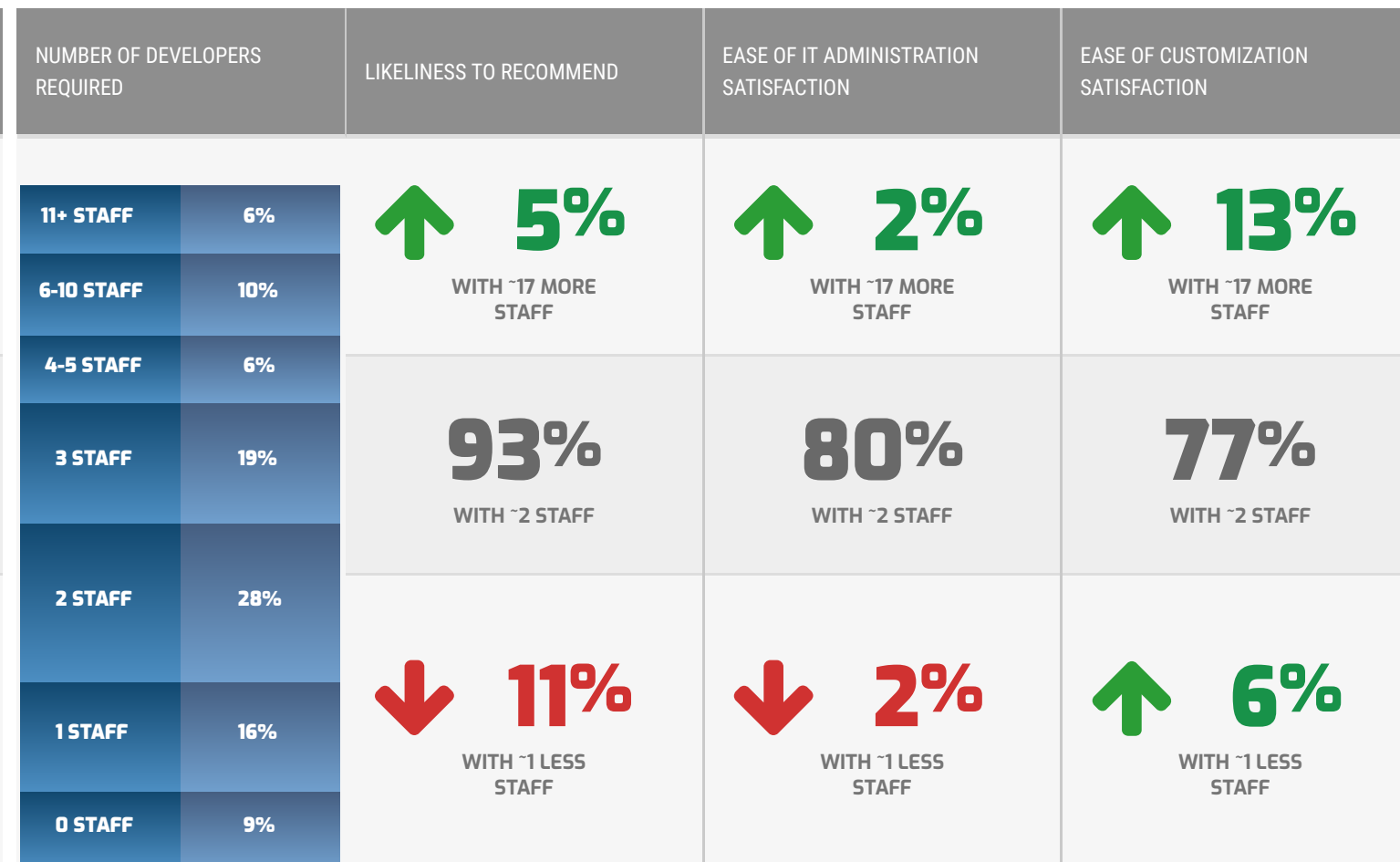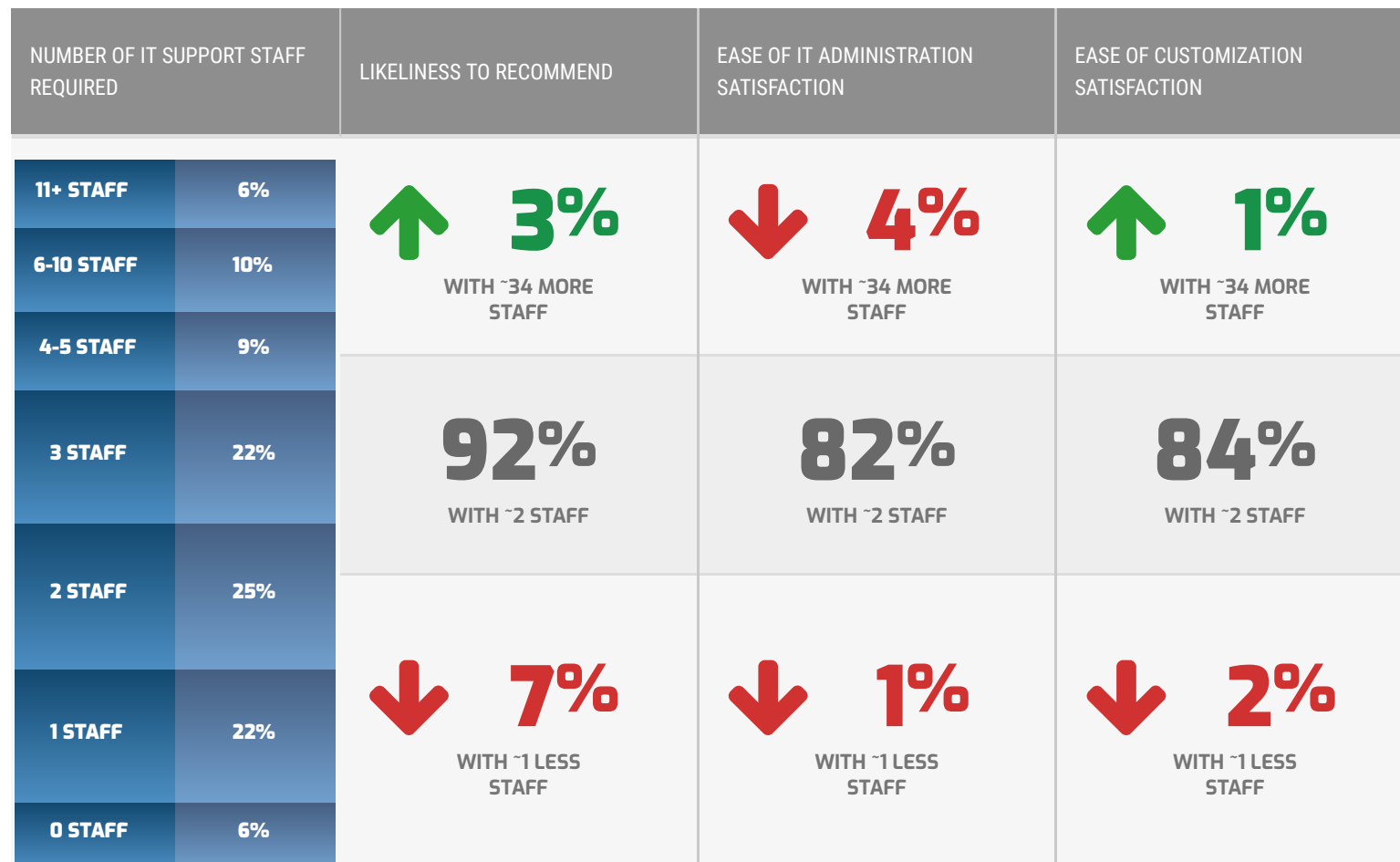Change in Likeliness to Recommend When They Spend an Average of

$6,000 ON TRAINING

Average Likeliness to Recommend
87%

INFO~TECH
RESEARCH GROUP

Staffing and Ownership

Be prepared. Ensure you staff the maintenance of Inflectra SpiraTeam correctly or risk dissatisfaction. See how likeliness to recommend, satisfaction with the ease of IT administration and satisfaction with the ease of customization correlates with the amount of staff supporting and maintaining the software. Determine how many support staff and developers you'll need to be successful and what they'll cost.

NUMBER OF IT SUPPORT STAFF REQUIRED		LIKELINESS TO RECOMMEND	EASE OF IT ADMINISTRATION SATISFACTION	EASE OF CUSTOMIZATION SATISFACTION
11+ STAFF	6%	▲ 3% WITH ~34 MORE STAFF	▼ 4% WITH ~34 MORE STAFF	▲ 1% WITH ~34 MORE STAFF
6-10 STAFF	10%			
4-5 STAFF	9%			
3 STAFF	22%	92% WITH ~2 STAFF	82% WITH ~2 STAFF	84% WITH ~2 STAFF
2 STAFF	25%			
1 STAFF	22%	▼ 7% WITH ~1 LESS STAFF	▼ 1% WITH ~1 LESS STAFF	▼ 2% WITH ~1 LESS STAFF
0 STAFF	6%			

NUMBER OF DEVELOPERS REQUIRED		LIKELINESS TO RECOMMEND	EASE OF IT ADMINISTRATION SATISFACTION	EASE OF CUSTOMIZATION SATISFACTION
11+ STAFF	6%	▲ 5% WITH ~17 MORE STAFF	▲ 2% WITH ~17 MORE STAFF	▲ 13% WITH ~17 MORE STAFF
6-10 STAFF	10%			
4-5 STAFF	6%			
3 STAFF	19%	93% WITH ~2 STAFF	80% WITH ~2 STAFF	77% WITH ~2 STAFF
2 STAFF	28%			
1 STAFF	16%	▼ 11% WITH ~1 LESS STAFF	▼ 2% WITH ~1 LESS STAFF	▲ 6% WITH ~1 LESS STAFF
0 STAFF	9%			

Staff Salaries

SALARY	SUPPORT	
$100K +	0%	
$76 - $100K	33%	👤 $90K
$51 - $75K	34%	👤 $66K
$31 - $50K	33%	👤 $40K
<= $30K	0%	

SALARY	DEVELOPERS	
$100K +	0%	
$76 - $100K	33%	👤 $90K
$51 - $75K	34%	👤 $66K
$31 - $50K	33%	👤 $50K
<= $30K	0%	

Established Clear Ownership

IT OWNER ONLY **11%**

BUSINESS AND IT OWNER **45%**

BUSINESS OWNER ONLY **13%**

NO OWNER **31%**
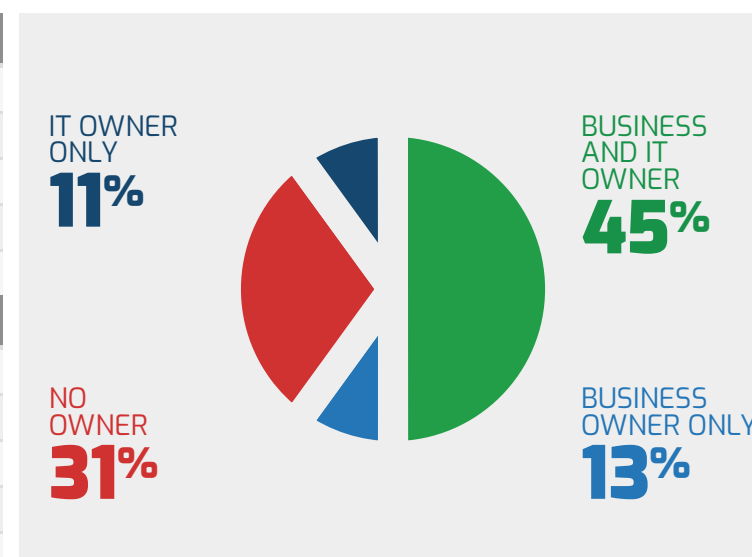
Ownership Satisfaction

BUSINESS AND IT OWNER **90%**

BUSINESS OWNER ONLY **95%**

NO OWNER **95%**

IT OWNER ONLY **90%**
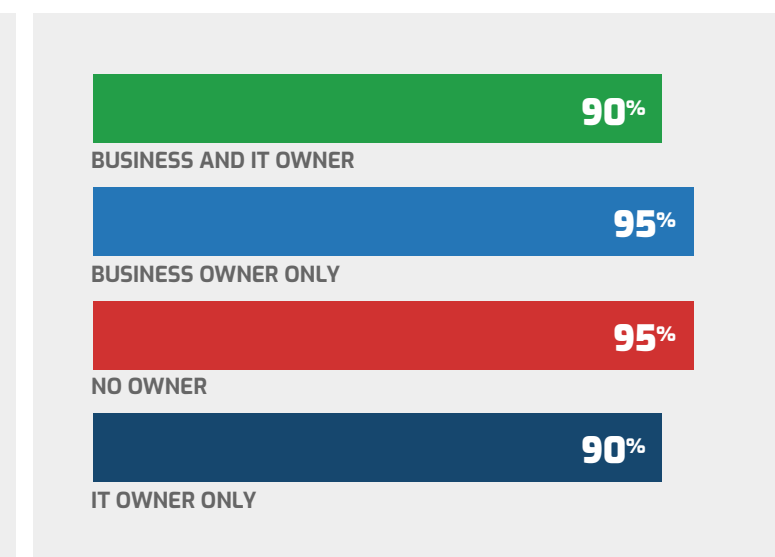
How Selection Decisions are Made

Spend the right amount of time making your decision. See how formal peers' selection processes are to allocate appropriate resourcing for this project.

How much time and effort (in weeks) was spent making your selection decision?

1 WEEK	2 WEEKS	3-5 WEEKS	6-10 WEEKS	11-20 WEEKS	21+ WEEKS
13%	32%	38%	10%	2%	5%

% OF RESPONDENTS

Who Made the Selection

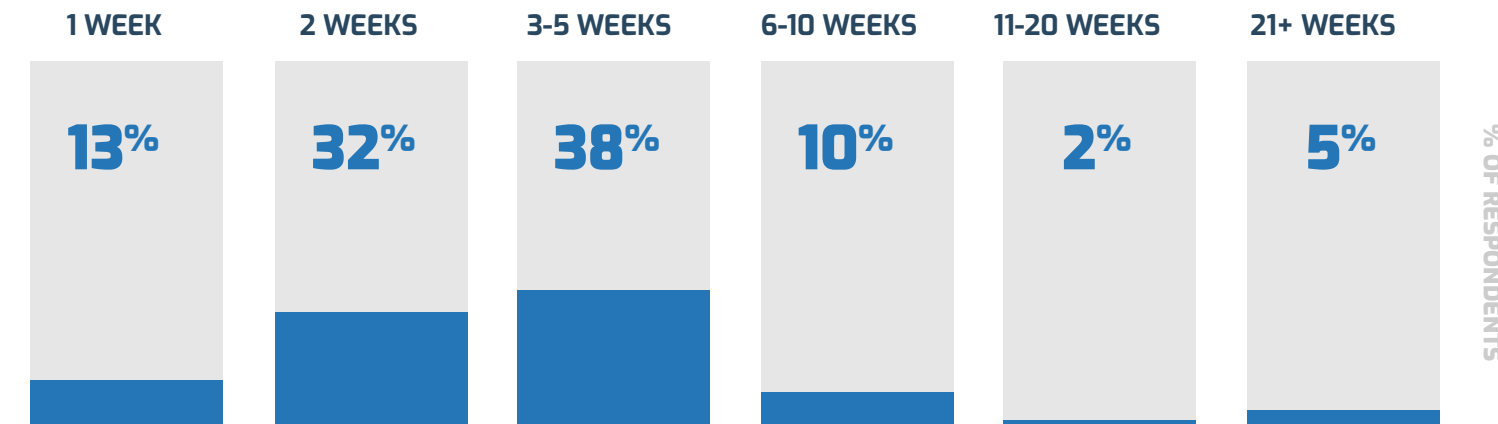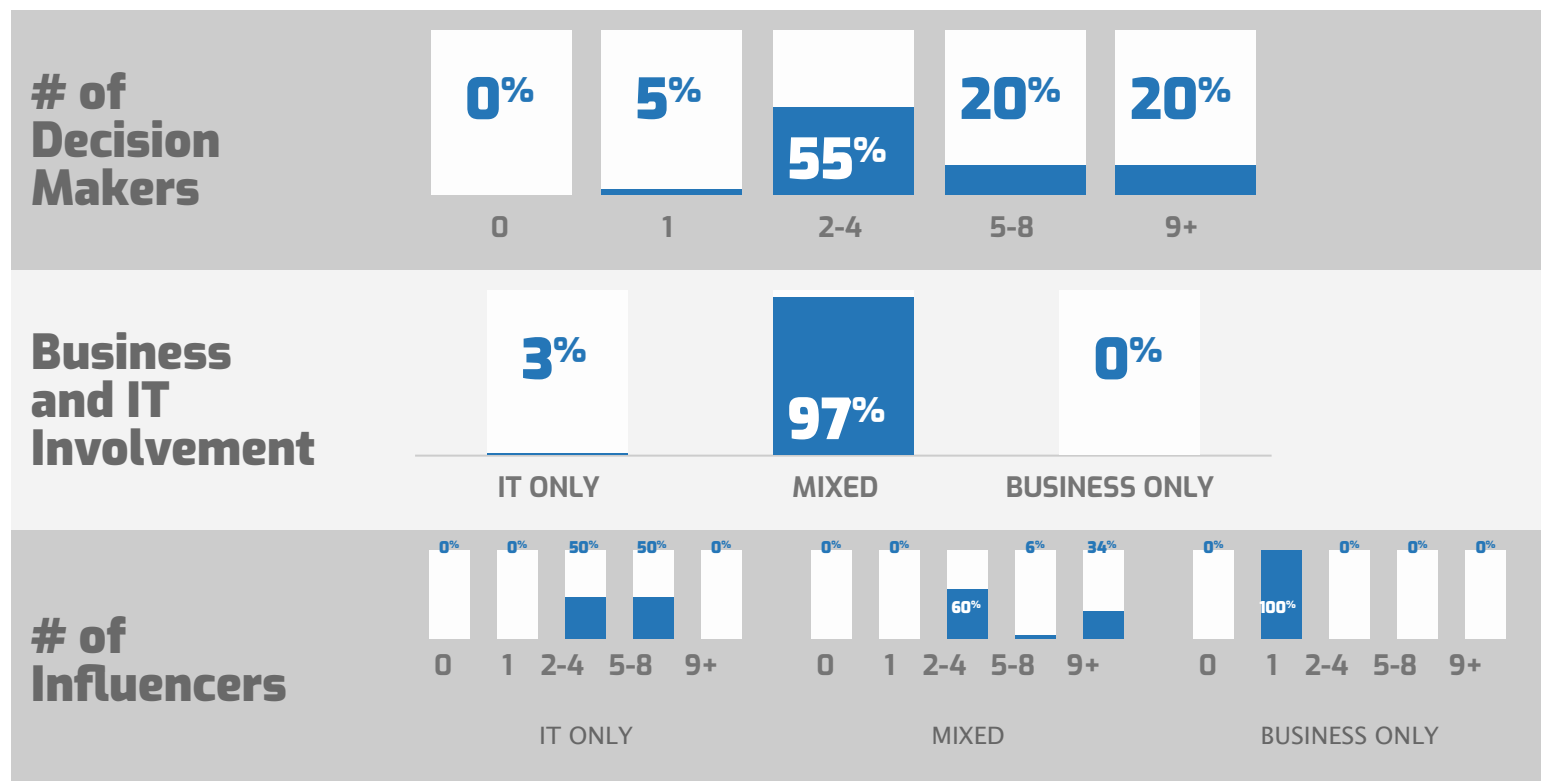Involve the right people when purchasing. See who peers' involved in the decision to ensure you're involving the right mix of business and IT.

How many people were involved in the following capacities during this vendor selection decision?

# of Decision Makers

0	1	2-4	5-8	9+
0%	5%	55%	20%	20%

Business and IT Involvement

IT ONLY	MIXED	BUSINESS ONLY
3%	97%	0%

# of Influencers

	IT ONLY					MIXED					BUSINESS ONLY			
0	1	2-4	5-8	9+	0	1	2-4	5-8	9+	0	1	2-4	5-8	9+
0%	0%	50%	50%	0%	0%	0%	60%	6%	34%	0%	100%	0%	0%	0%

Selection Methodology

Software that is integral to the business needs a full, formal, front-to-back selection process which takes time and resources. Some software can be purchased with less involvement. Understand what process you should undertake.
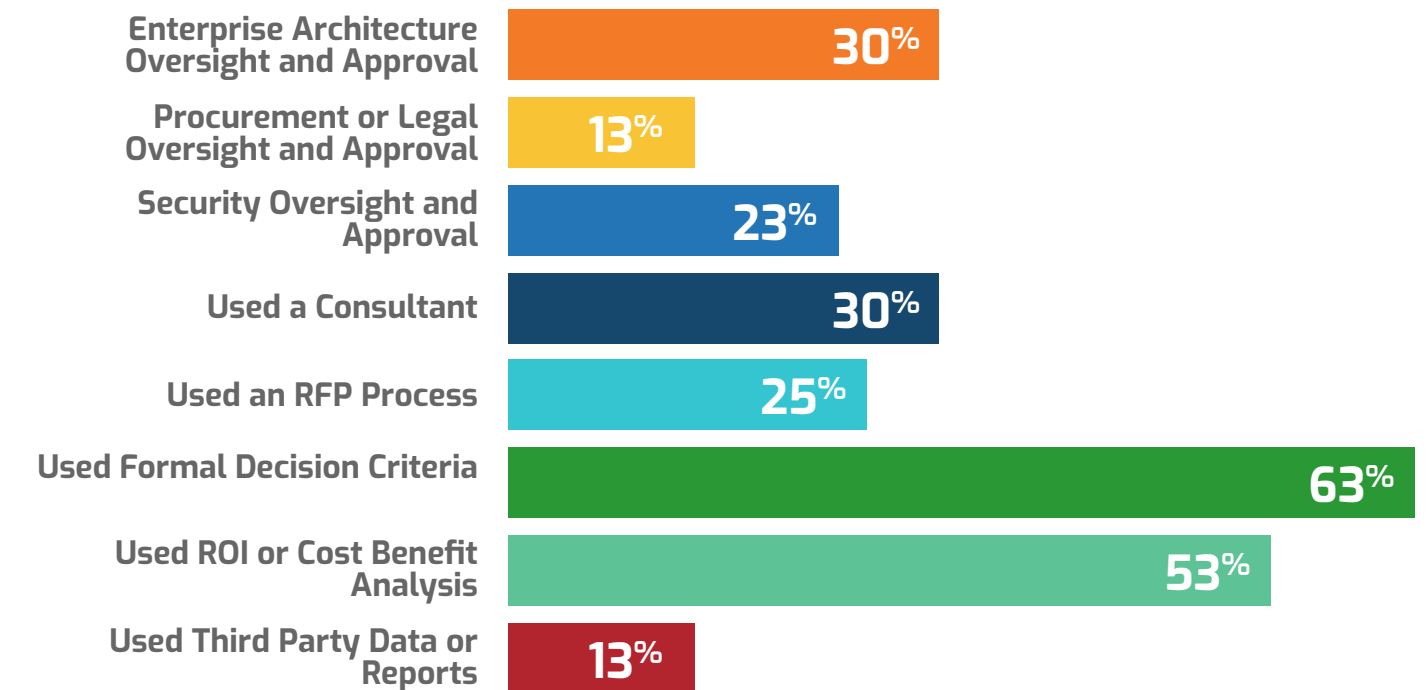
Selection Process, Oversight, and Approval

What processes, oversights, and approvals were used in your evaluation and selection process?

Discover the most popular types of selection processes, oversights, and approvals used for Inflectra SpiraTeam. Because companies may use more than one process when selecting software, these percentages don't necessarily add to 100%.

FORMAL INFORMAL

Enterprise Architecture Oversight and Approval	30%
Procurement or Legal Oversight and Approval	13%
Security Oversight and Approval	23%
Used a Consultant	30%
Used an RFP Process	25%
Used Formal Decision Criteria	63%
Used ROI or Cost Benefit Analysis	53%
Used Third Party Data or Reports	13%

How Effective is the Selection Process

88% EFFECTIVE

Market Size Comparison

Most products aren't well-suited for businesses of all shapes and sizes. See which market segment Inflectra SpiraTeam fits best. "Small" businesses range from 1 to 500 employees, "Medium" businesses range from 501 to 5,000 employees, and "Large" businesses have more than 5,000 employees.

SMALL — +77 NET PROMOTER SCORE

NET PROMOTER		
Promoters		82%
Passives		13%
Detractors		5%

CAPABILITY SATISFACTION		
Delighted		47%
Highly Satisfied		46%
Almost Satisfied		7%
Disappointed		0%

FEATURE SATISFACTION		
Delighted		48%
Highly Satisfied		45%
Almost Satisfied		6%
Disappointed		1%

IMPLEMENTATION SATISFACTION		
Delighted		49%
Highly Satisfied		42%
Almost Satisfied		9%
Disappointed		0%

COST SATISFACTION		
Delighted		53%
Highly Satisfied		43%
Almost Satisfied		4%
Disappointed		0%

ORG FIT: 1: COST   2: PREVIOUSLY INSTALLED PRODUCT OR VENDOR   3: EXISTING PERSONAL RELATIONSHIP

IMPORTANCE	CAP 39%	COST 4%	FEAT 32%	ORG 25%

PLAN TO RENEW: 97%

MEDIUM — +85 NET PROMOTER SCORE

NET PROMOTER		
Promoters		88%
Passives		9%
Detractors		3%

CAPABILITY SATISFACTION		
Delighted		38%
Highly Satisfied		55%
Almost Satisfied		7%
Disappointed		0%

FEATURE SATISFACTION		
Delighted		35%
Highly Satisfied		57%
Almost Satisfied		8%
Disappointed		0%

IMPLEMENTATION SATISFACTION		
Delighted		40%
Highly Satisfied		56%
Almost Satisfied		4%
Disappointed		0%

COST SATISFACTION		
Delighted		45%
Highly Satisfied		53%
Almost Satisfied		2%
Disappointed		0%

ORG FIT: 1: COST   2: MANAGING RISK AND POTENTIAL FAILURE   3: ARCHITECTURAL PLATFORM FIT

IMPORTANCE	CAP 42%	COST 4%	FEAT 31%	ORG 23%

PLAN TO RENEW: 100%

LARGE — BEST FIT — +89 NET PROMOTER SCORE

NET PROMOTER		
Promoters		89%
Passives		11%
Detractors		0%

CAPABILITY SATISFACTION		
Delighted		56%
Highly Satisfied		43%
Almost Satisfied		1%
Disappointed		0%

FEATURE SATISFACTION		
Delighted		62%
Highly Satisfied		35%
Almost Satisfied		3%
Disappointed		0%

IMPLEMENTATION SATISFACTION		
Delighted		76%
Highly Satisfied		24%
Almost Satisfied		0%
Disappointed		0%

COST SATISFACTION		
Delighted		76%
Highly Satisfied		24%
Almost Satisfied		0%
Disappointed		0%

ORG FIT: 1: COST   2: SKILL AND STAFF FIT   3: PREVIOUSLY INSTALLED PRODUCT OR VENDOR

IMPORTANCE	CAP 35%	COST 4%	FEAT 30%	ORG 31%

PLAN TO RENEW: 100%

Years of Ownership

See how longevity of ownership affects satisfaction across the product.

In what year did you implement Inflectra SpiraTeam?

# OF YEARS	% OF RESPONDENTS	HOW LIKELY TO RECOMMEND?	VENDOR CAPABILITY	FEATURES AND FUNCTIONALITY	LIKELY TO RENEW
1	7%	97%	83%	88%	100%
2	38%	91%	85%	85%	100%
3	13%	92%	94%	90%	100%
4	3%	94%	82%	80%	100%
5	20%	87%	78%	78%	100%
6-10	14%	96%	84%	81%	100%
11+	5%	96%	93%	90%	70%
AVERAGE		**91%**	**85%**	**86%**	**99%**

Involvement of Customers

See how involvement with the product affects satisfaction across the product. Because users can be involved with a product in more than one capacity, the % of Respondents column doesn't necessarily add to 100%.

What is or was the nature of your involvement with this product?

INVOLVEMENT	% OF RESPONDENTS	HOW LIKELY TO RECOMMEND?	VENDOR CAPABILITY	FEATURES AND FUNCTIONALITY	LIKELY TO RENEW
END USER OF APPLICATION	46%	90%	87%	87%	100%
IT LEADER OR MANAGER	45%	93%	86%	85%	100%
INITIAL IMPLEMENTATION	34%	90%	83%	83%	100%
IT DEVELOPMENT, INTEGRATION, AND ADMINISTRATION	29%	94%	81%	79%	96%
BUSINESS LEADER OR MANAGER	23%	93%	81%	81%	100%
VENDOR SELECTION AND PURCHASING	21%	93%	79%	78%	100%
VENDOR MANAGEMENT AND RENEWAL	14%	92%	82%	82%	100%
AVERAGE		**91%**	**85%**	**86%**	**99%**

Role of Customers

See how department or seniority affects satisfaction across the product.

Please select your current role.

ROLE	% OF RESPONDENTS	HOW LIKELY TO RECOMMEND?	VENDOR CAPABILITY	FEATURES AND FUNCTIONALITY	LIKELY TO RENEW
INFORMATION TECHNOLOGY	66%	91%	85%	85%	100%
OPERATIONS	7%	98%	82%	82%	100%
INDUSTRY SPECIFIC ROLE	6%	94%	92%	92%	100%
SALES AND MARKETING	5%	94%	94%	94%	100%
CONSULTANT	5%	92%	94%	93%	100%
C-LEVEL	5%	97%	84%	81%	76%
FINANCE	4%	89%	80%	81%	100%
VENDOR MANAGEMENT	1%	100%	68%	68%	100%
HUMAN RESOURCES	1%	33%	68%	66%	84%
PUBLIC SECTOR	--	--	--	--	--
STUDENT OR ACADEMIC	--	--	--	--	--
AVERAGE		**91%**	**85%**	**86%**	**99%**

Usage Level of Customers

See how the frequency of interaction with the product affects satisfaction.

How often do you use the features and functionality of this software?

USAGE	% OF RESPONDENTS	HOW LIKELY TO RECOMMEND?	VENDOR CAPABILITY	FEATURES AND FUNCTIONALITY	LIKELY TO RENEW
DAILY	77%	94%	87%	87%	100%
WEEKLY	13%	80%	80%	79%	100%
OCCASIONALLY	6%	78%	79%	80%	100%
PREVIOUSLY USED	3%	94%	84%	73%	28%
RARELY OR NEVER	1%	56%	73%	93%	32%
AVERAGE		**91%**	**85%**	**86%**	**99%**

Multi-Category Overview
Inflectra SpiraTeam

Application Lifecycle Management

The composite satisfaction score (Composite Score) is an average of four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend.

CATEGORY		COMPOSITE SCORE	LIKELINESS TO RECOMMEND	PLAN TO RENEW	COST SATISFACTION
APPLICATION LIFECYCLE MANAGEMENT	Scorecard Category				
Application lifecycle management (ALM) is the product lifecycle management (governance, development, and maintenance) of computer programs. It encompasses requirements management, software architecture, computer programming, software testing, software maintenance, change management, continuous integration, project management, and release management.		**9.0**/10	91%	99%	89%
SOFTWARE TESTING					
Test management helps product delivery teams design, manage and coordinate testing and quality assurance activities among business and IT testers. This solution encompasses test planning, orchestrating the automation and execution of testing initiatives and resources, analysis and reporting of test results, and alignment of features to quality standards.		**8.6**/10	**91%**	**100%**	**86%**
REQUIREMENTS MANAGEMENT					
The Requirements Management category covers tools that are leveraged to support the process of gathering, analyzing, refining, and prioritizing product requirements and the subsequent planning for their delivery. A requirement represents a condition or capability that the given system/application must conform to.		**9.2**/10	**90%**	**100%**	**91%**

Jeremiah Adrian H.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 10/10

spiraTeam Custom, Robust and Solid Software

What differentiates Inflectra SpiraTeam from other similar products?

It has a great ability to create fully customized workflows for requirements and any type of incidents. We at the company are in awe of SpiraTeam's ability to adapt to the company's methodology. Everything will be well tracked, recorded and fully monitored in a good way with excellent results. It is totally easy to evaluate the visa management of different applications with accurate data, we know how to work faster and we believe that the application life management is an easy job.

What is your favorite aspect of this product?

We guarantee success with this tool, so the settings are the strong point. All the options available allow you to work very quickly and smoothly. Good things cost, but the results are better.

What do you dislike most about this product?

We have no complaints about SpiraTeam, she is wonderful and we look forward to having her for a long time to come.

What recommendations would you give to someone considering this product?

If you want to improve the life test management of applications, and total project development, dare to implement this quality tool. Everything is possible with SpiraTeam, there are no limitations, SpiraTeam is my recommendation.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	4
4	Breadth of Features	4
4	Business Value Created	4
4	Ease of Customization	4
3	Ease of Data Integration	4
4	Ease of Implementation	4
4	Ease of IT Administration	4
4	Product Strategy and Rate of Improvement	4
4	Quality of Features	4
4	Usability and Intuitiveness	4
4	Vendor Support	4

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
4	Automation	3
3	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Mohamed B.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Neutral 8/10

Effective ticket managment

What differentiates Inflectra SpiraTeam from other similar products?

With the help of SpiraTeam our organisation has been to able to collaborate with ourselves by assigning required tickets across various teams and fasening up the whole process

What is your favorite aspect of this product?

With its enhanced reporting features, project management can be done with ease and also motivate the teams by identify key areas where they are weak and focus on improving them thus boosting the overall productivity

What do you dislike most about this product?

No complaints so far

What recommendations would you give to someone considering this product?

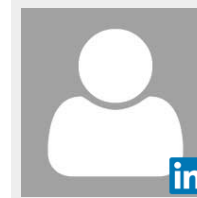A well recommended product to increase overall productivity across teams

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
3	Breadth of Features	3
3	Business Value Created	3
3	Ease of Customization	3
3	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
3	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	4
4	Automation	4
4	Bug Tracking & Issue Mgmt	4
3	Visual Analysis Design	4
3	Workflow Management	4
4	Agile Work Management	4
4	Analytics and Reporting	4
3	Artifact Management	4
4	Managed Artifact Repository	4
3	Resource Planning	4
3	Traceability	4

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Elias E.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 9/10

A cheaper yet equivalent alternative

What differentiates Inflectra SpiraTeam from other similar products?

SpiraTeam offers the reliability and features of the big players like Jira but offers it at a significantly lower cost.

What is your favorite aspect of this product?

Setting up the tool to the requirements of the organisation is easy and straightforward. The tools is backed up by great support and gets timely improvements.

What do you dislike most about this product?

Need to improve the UI design a bit

What recommendations would you give to someone considering this product?

A perfect low cost yet reliable tool

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
3	Breadth of Features	3
4	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
3	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
3	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
3	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	4
3	Artifact Management	3
3	Managed Artifact Repository	3
4	Resource Planning	3
3	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	3
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

PRODUCT SCORECARD

Executive Summary | Vendor Capability Satisfaction | Product Feature Satisfaction | Emotional Footprint | Reasons for Leaving & Joining | Module Satisfaction | Implementation | Staffing & Ownership | Selection Decisions | Market Size Comparison | Comparisons | Versions | Comments | 18

Daisy C.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 9/10

Excellent reporting features

What differentiates Inflectra SpiraTeam from other similar products?

Offers a brilliant value for money proposition and comes packed with all the features required for project management and tracking activities

What is your favorite aspect of this product?

It offers a variety of reporting options to gain insight into the details of the progress of the teams and study the data

What do you dislike most about this product?

Nothing to dislike about

What recommendations would you give to someone considering this product?

Perfect for Portfolio management and tracking purposes

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
4	Breadth of Features	3
3	Business Value Created	3
3	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
3	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	4
4	Automation	4
4	Bug Tracking & Issue Mgmt	4
4	Visual Analysis Design	4
4	Workflow Management	4
3	Agile Work Management	4
4	Analytics and Reporting	4
4	Artifact Management	4
4	Managed Artifact Repository	4
4	Resource Planning	4
4	Traceability	4

COST, ORGANIZATION, AND ARCHITECTURAL FIT	
Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Daniel J.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 9/10

Increase team colloboration

What differentiates Inflectra SpiraTeam from other similar products?

With the help of SpiraTeam our teams have been able to collaborate with each other and help in progress with other's task increase productivity accordingly

What is your favorite aspect of this product?

It helps to manage and track the progress of the work being done by the individuals across various teams

What do you dislike most about this product?

Just that the UI needs some tweaks

What recommendations would you give to someone considering this product?

Best tool for implementing Agile way of working

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
3	Breadth of Features	3
4	Business Value Created	3
3	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
3	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
4	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
3	Automation	3
3	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
3	Agile Work Management	3
4	Analytics and Reporting	3
3	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT	
Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Henry L.

Role: Information Technology
Industry: Other
Involvement: IT Leader or Manager

Recommends 10/10

User Friendly

What differentiates Inflectra SpiraTeam from other similar products?

it enables the user to have a fully integrated online support system that gives users good management of customers.

What is your favorite aspect of this product?

The transparency in this system is very valuable starting from the administrative vision.

What do you dislike most about this product?

So far I do not find any dislikes

What recommendations would you give to someone considering this product?

It is a general tool for communication and problem tracking

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
3	Breadth of Features	3
4	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
3	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
4	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
2	ALM Integration	3
3	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
3	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT	
Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Harry P.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 10/10

Best for project planning and management

What differentiates Inflectra SpiraTeam from other similar products?

SpiraTeam offers a better value for money proposition than other similar products. At the same time it packs more features than what normally the other tools offer

What is your favorite aspect of this product?

It helps us in raising bugs or dependencies with other teams in the organisation and also let's us track the progress of those respective tasks.

What do you dislike most about this product?

There have been no complaints till date.

What recommendations would you give to someone considering this product?

Helps in working collaboratively and increases the overall productivity rate of the organisation

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
4	Breadth of Features	3
4	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
3	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	3
4	Automation	3
3	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
3	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Mike R.

Role: Industry Specific Role
Industry: Other
Involvement: Vendor Selection and Purchasing

Recommends 10/10

Intuitive, simple, flexible, complete ALM tool

What differentiates Inflectra SpiraTeam from other similar products?

Intuitive, efficient, full featured, flexible. Intuitive: I was able to use right from the start with very little training. Efficient: The product life cycle takes lean set of steps to take through the full life cycle. Full Featured: Requirements, Release Management, Document Management, Task Management, Issue Management, Test Management. All are integrated well. Flexible: Able to design reports and charts through a very flexible tool with wide flexibility and standardized tools.

**What is your favorite aspect of this product?**

Full featured while being efficient and simple. Many alternative tools are bogged down with non-intuitive concepts that makes software production slowed. Often these alternatives require extensive training for the average user for every day use. Spira makes it easy and intuitive to take through all the stages of development from requirements to tasks, through to test, release management, and issue tracking. Reporting flexibility is also a great feature. You can literally make any kind of customized report you want.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
-	Availability and Quality of Training	0
4	Breadth of Features	10
4	Business Value Created	5
4	Ease of Customization	9
4	Ease of Data Integration	5
4	Ease of Implementation	3
4	Ease of IT Administration	5
4	Product Strategy and Rate of Improvement	5
3	Quality of Features	5
4	Usability and Intuitiveness	10
4	Vendor Support	5

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	5
4	Automation	0
3	Bug Tracking & Issue Mgmt	5
4	Visual Analysis Design	0
3	Workflow Management	3
4	Agile Work Management	1
4	Analytics and Reporting	5
3	Artifact Management	2
4	Managed Artifact Repository	2
-	Resource Planning	0
4	Traceability	5

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	0
Sales Experience	0
Cost	10
Existing Relationship	0
Managing Risk	0
Political Reasons	0
Previously Installed	0
Vendor Reputation	0
Vendor Market Share	0
Skill and Staff Fit	0
Social Responsibility	0
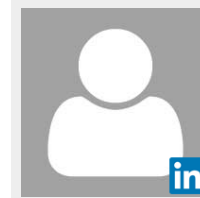
Andreas E.

Role: Information Technology
Industry: Other
Involvement: IT Leader or Manager

Recommends 10/10

Perfect product that fulfills all our needs!

What differentiates Inflectra SpiraTeam from other similar products?

Easy to use and to maintain - while delivering all!

What is your favorite aspect of this product?

Testmanangent

What do you dislike most about this product?

Reporting area is not yet able to deliver what we expect

What recommendations would you give to someone considering this product?

Improve the reporting area

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
3	Breadth of Features	5
3	Business Value Created	4
4	Ease of Customization	4
3	Ease of Data Integration	4
3	Ease of Implementation	4
4	Ease of IT Administration	4
4	Product Strategy and Rate of Improvement	4
4	Quality of Features	5
4	Usability and Intuitiveness	4
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	-
-	Automation	-
3	Bug Tracking & Issue Mgmt	-
3	Visual Analysis Design	-
2	Workflow Management	-
3	Agile Work Management	-
2	Analytics and Reporting	-
2	Artifact Management	-
3	Managed Artifact Repository	-
-	Resource Planning	-
4	Traceability	-

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	1
Sales Experience	1
Cost	2
Existing Relationship	2
Managing Risk	1
Political Reasons	1
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	1
Skill and Staff Fit	1
Social Responsibility	1

Jesica Danie M.

Role: Industry Specific Role
Industry: Other
Involvement: End User of Application

Recommends 10/10

Excellent for testing without lag.

What differentiates Inflectra SpiraTeam from other similar products?

The problems of the projects will be solved with this software, track by solving all the existing problems of a whole project. From the beginning, which is planning, until it is implemented.

What is your favorite aspect of this product?

Simple or more demanding project has SpiraTeam, which is a software that is capable of excellent tracking and maintaining everything that is required in each project. It is very easy to use from its implementation, which we obtain a great business performance.

What do you dislike most about this product?

Everything is beneficial with SpiraTeam, projects will be well cared for as desired. All work management is excellent, so we have nothing negative to complain about.

What recommendations would you give to someone considering this product?

This software is very versatile, making it excellent to use in any way that each project requires to work, small or as a complex tool of the project life cycle. It should not be missing in your organization, I recommend it.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
4	Breadth of Features	4
4	Business Value Created	4
4	Ease of Customization	3
4	Ease of Data Integration	3
3	Ease of Implementation	3
4	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	4
4	Quality of Features	4
4	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	-
4	Automation	-
3	Bug Tracking & Issue Mgmt	-
4	Visual Analysis Design	-
4	Workflow Management	-
4	Agile Work Management	-
4	Analytics and Reporting	-
4	Artifact Management	-
4	Managed Artifact Repository	-
4	Resource Planning	-
4	Traceability	-

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	3
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Samuel J.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Neutral 8/10

More Agile

What differentiates Inflectra SpiraTeam from other similar products?

SpiraTeam helps teams to focus on working in an Agile way and maximize efficiency. It helps to manage resources easily and track the work being done by each individual

What is your favorite aspect of this product?

By having tickets listed in a dashboard across multiple columns as required it helps bring more traceability and visibility to the project. It also has a mobile version which has been well designed to use on the go.

What do you dislike most about this product?

The synchronization rarely fails, but during those times the tickets need to be updated again

What recommendations would you give to someone considering this product?

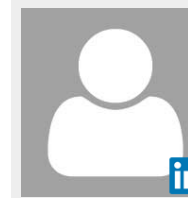A great tool to increase collaboration within the team and increase productivity

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	2
4	Breadth of Features	3
4	Business Value Created	3
3	Ease of Customization	2
4	Ease of Data Integration	2
4	Ease of Implementation	2
4	Ease of IT Administration	2
3	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
4	Usability and Intuitiveness	2
4	Vendor Support	2

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	-
4	Automation	-
4	Bug Tracking & Issue Mgmt	-
4	Visual Analysis Design	-
3	Workflow Management	-
3	Agile Work Management	-
4	Analytics and Reporting	-
3	Artifact Management	-
4	Managed Artifact Repository	-
3	Resource Planning	-
4	Traceability	-

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	4
Sales Experience	4
Cost	4
Existing Relationship	4
Managing Risk	4
Political Reasons	4
Previously Installed	4
Vendor Reputation	4
Vendor Market Share	4
Skill and Staff Fit	4
Social Responsibility	4

John H.

Role: Sales and Marketing
Industry: Other
Involvement: IT Leader or Manager

Recommends 10/10

Fantastic Product

What differentiates Inflectra SpiraTeam from other similar products?

This is great product for all management processes I have experienced in our company.

What is your favorite aspect of this product?

It is very powerful in managing projects and tasks in our enterprise. Most of the programs in our organization takes place effectively due to proper management.

What do you dislike most about this product?

I have not experienced any challenge from the performance of this product.

What recommendations would you give to someone considering this product?

I recommend this product to any company for effective planning and proper project management.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
4	Breadth of Features	3
4	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
3	Ease of Implementation	3
4	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
4	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	4
4	Automation	4
4	Bug Tracking & Issue Mgmt	4
4	Visual Analysis Design	4
4	Workflow Management	4
4	Agile Work Management	4
3	Analytics and Reporting	4
4	Artifact Management	4
4	Managed Artifact Repository	4
4	Resource Planning	4
4	Traceability	4

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Gianna M.

Role: Consultant
Industry: Other
Involvement: Initial Implementation

Recommends 9/10

The ALM Integration Support its Perfect.

What differentiates Inflectra SpiraTeam from other similar products?

Providing effective reports and data analytics is very quick.

What is your favorite aspect of this product?

Traceability functions ability its also excellent.

What do you dislike most about this product?

Nothing for the system and all the options.

What recommendations would you give to someone considering this product?

Easy functional and great Automation and resource planning package and easy to use its features.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	4
4	Breadth of Features	4
4	Business Value Created	4
4	Ease of Customization	4
4	Ease of Data Integration	4
4	Ease of Implementation	4
4	Ease of IT Administration	4
4	Product Strategy and Rate of Improvement	4
4	Quality of Features	4
4	Usability and Intuitiveness	4
4	Vendor Support	4

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
4	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Arianna T.

Role: Consultant
Industry: Other
Involvement: Initial Implementation

Recommends 9/10

Easy features and easy to set.

What differentiates Inflectra SpiraTeam from other similar products?

Software clean interface and very friendly.

What is your favorite aspect of this product?

Its like everything on this software is interesting.

What do you dislike most about this product?

Dislike for the tool i have none at all.

What recommendations would you give to someone considering this product?

Easy tool to manage Engineering projects and collaborating with other professionals.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	4
4	Breadth of Features	4
4	Business Value Created	4
4	Ease of Customization	4
4	Ease of Data Integration	4
4	Ease of Implementation	4
4	Ease of IT Administration	4
4	Product Strategy and Rate of Improvement	4
4	Quality of Features	4
4	Usability and Intuitiveness	4
4	Vendor Support	4

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
4	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Mike C.

Role: Sales and Marketing
Industry: Other
Involvement: Initial Implementation

Recommends 9/10

Functional Automation Capabilities.

What differentiates Inflectra SpiraTeam from other similar products?

Easy manage workflow through this software.

What is your favorite aspect of this product?

Easy features for the effective data analytics.

What do you dislike most about this product?

Nothing me that i can underline as a problem with the platform.

What recommendations would you give to someone considering this product?

The reporting software and the most effective resource planning easy package with many different functional options.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	4
4	Breadth of Features	4
4	Business Value Created	4
4	Ease of Customization	4
4	Ease of Data Integration	4
4	Ease of Implementation	4
4	Ease of IT Administration	4
4	Product Strategy and Rate of Improvement	4
4	Quality of Features	4
4	Usability and Intuitiveness	4
4	Vendor Support	4

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
4	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Product Scorecard / **Comments**

INFO~TECH
RESEARCH GROUP

Patel S.

Role: Consultant
Industry: Other
Involvement: Initial Implementation

Recommends 9/10

Effective Management Tool.

What differentiates Inflectra SpiraTeam from other similar products?

The interface its friendly to get a long easily.

What is your favorite aspect of this product?

Quality management services offered by the tool.

What do you dislike most about this product?

Dislike none for now, so far the software is doing perfect.

What recommendations would you give to someone considering this product?

I have to mention that this platform provides unique project management strategies and the features are easy to use.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	4
4	Breadth of Features	4
4	Business Value Created	4
4	Ease of Customization	4
4	Ease of Data Integration	4
4	Ease of Implementation	4
4	Ease of IT Administration	4
4	Product Strategy and Rate of Improvement	4
4	Quality of Features	4
4	Usability and Intuitiveness	4
4	Vendor Support	4

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
4	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Karan G.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 9/10

Greater team collobration

What differentiates Inflectra SpiraTeam from other similar products?

With SpiraTeam our team was able to create tasks in the form of tickets and plan it in advance during sprint planning sessions, this helped us with resource planning and reduce slippage

What is your favorite aspect of this product?

The dashboard is simple and the ticket creation process is seamless with all the required fields in place by default

What do you dislike most about this product?

Nothing to dislike about

What recommendations would you give to someone considering this product?

Much required tool for proper resource planning

Core Competitive Dimensions

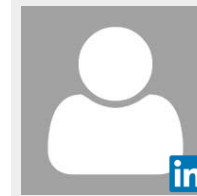| VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
4	Breadth of Features	3
3	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
3	Ease of Implementation	3
4	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
3	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	4
4	Automation	4
3	Bug Tracking & Issue Mgmt	4
4	Visual Analysis Design	4
4	Workflow Management	4
3	Agile Work Management	4
4	Analytics and Reporting	4
4	Artifact Management	4
3	Managed Artifact Repository	4
3	Resource Planning	4
4	Traceability	4

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Patrick L.

Role: Sales and Marketing
Industry: Other
Involvement: Initial Implementation

Recommends 9/10

Great Practical and Easy Tool.

What differentiates Inflectra SpiraTeam from other similar products?

The easy on project management using the software.

What is your favorite aspect of this product?

Easy to collaborate with team members.

What do you dislike most about this product?

None from me is tool and easy functions to set.

What recommendations would you give to someone considering this product?

The software is the great solution on project management along effective team collaboration.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	4
4	Breadth of Features	4
4	Business Value Created	4
4	Ease of Customization	4
4	Ease of Data Integration	4
4	Ease of Implementation	4
4	Ease of IT Administration	4
4	Product Strategy and Rate of Improvement	4
4	Quality of Features	4
4	Usability and Intuitiveness	4
4	Vendor Support	4

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
4	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Emily T.

Role: Information Technology
Industry: Other
Involvement: Vendor Management and Renewal

Recommends 9/10

Fantastic product

What differentiates Inflectra SpiraTeam from other similar products?

This is great product that has full capability to manage all activities in an organization.

What is your favorite aspect of this product?

I like the fact that this product ensures that all tasks are managed well and the data that enters into our organization is ready for decision making.

What do you dislike most about this product?

I have never experienced any challenge from the operation of this platform.

What recommendations would you give to someone considering this product?

I totally recommend this great platform to any organization that for effective business management.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	4
4	Breadth of Features	4
4	Business Value Created	4
3	Ease of Customization	4
4	Ease of Data Integration	4
4	Ease of Implementation	4
4	Ease of IT Administration	4
3	Product Strategy and Rate of Improvement	4
4	Quality of Features	4
4	Usability and Intuitiveness	4
4	Vendor Support	4

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
4	Automation	3
4	Bug Tracking & Issue Mgmt	3
3	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
3	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Jackson W.

Role: Information Technology
Industry: Other
Involvement: Vendor Management and Renewal

Recommends 9/10

Fantastic task management tool

What differentiates Inflectra SpiraTeam from other similar products?

I have not been able to use similar product as this great platform in our organization.

What is your favorite aspect of this product?

It has great task management system that ensures that all tasks are well managed. It monitors the progress of tasks from beginning until completion.

What do you dislike most about this product?

This product has never failed us in any day and I really like it.

What recommendations would you give to someone considering this product?

I greatly recommend this tool to any organization for effective management of tasks.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
4	Breadth of Features	3
4	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
4	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	4
4	Automation	4
3	Bug Tracking & Issue Mgmt	4
4	Visual Analysis Design	4
4	Workflow Management	4
4	Agile Work Management	4
3	Analytics and Reporting	4
4	Artifact Management	4
4	Managed Artifact Repository	4
4	Resource Planning	4
4	Traceability	4

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Raman S.

Role: Information Technology
Industry: Other
Involvement: IT Leader or Manager

Recommends 9/10

Easy to manage your entire project life cycle

What differentiates Inflectra SpiraTeam from other similar products?

The Spira team include task management and estimation, it's very usefull

What is your favorite aspect of this product?

It guarantees that each analysis of projects is deep and precise, in this way we will have the details about each commercial work process that we carry out.

What do you dislike most about this product?

Nothing to mention

What recommendations would you give to someone considering this product?

It has worked quite simple and easy to understand.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
3	Breadth of Features	3
4	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
3	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
2	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
3	Automation	3
3	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
3	Analytics and Reporting	3
4	Artifact Management	3
2	Managed Artifact Repository	3
4	Resource Planning	3
3	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Ruth C.

Role: Information Technology
Industry: Other
Involvement: IT Leader or Manager

Recommends 9/10

Fantastic Product

What differentiates Inflectra SpiraTeam from other similar products?

I have no working experience from similar products.

What is your favorite aspect of this product?

This is great platform that ensures there is strong link and collaboration in managing any business enterprise. It enables us to make the right decisions and plan effectively.

What do you dislike most about this product?

I have nothing negative I have experienced from the performance of this great product.

What recommendations would you give to someone considering this product?

For effective business management I totally recommend this great product.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
4	Breadth of Features	3
4	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
4	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	4
3	Automation	4
4	Bug Tracking & Issue Mgmt	4
4	Visual Analysis Design	4
4	Workflow Management	4
4	Agile Work Management	4
4	Analytics and Reporting	4
4	Artifact Management	4
4	Managed Artifact Repository	4
4	Resource Planning	4
3	Traceability	4

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Will L.

Role: Information Technology
Industry: Other
Involvement: Initial Implementation

Neutral 8/10

Effective software test management

What differentiates Inflectra SpiraTeam from other similar products?

Spirateam provides a wide variety of tools that allow me to agilely manage the execution of software development projects. Provides great visibility across the dashboard to monitor workflow. It has the Incidents page to track defects and cases for test management. It facilitates the creation of custom workflows for requirements, adapted to the requirements of our company.

What is your favorite aspect of this product?

It has an intuitive and easy-to-use interface. It is very easy to manage the list of versions of the software that is being developed. With source code management you can connect and browse source repositories. It has a very useful plugin library. It integrates seamlessly with development environments such as Microsoft Visual Studio and Eclipse. It offers an integrated online support system that facilitates effective customer management.

What do you dislike most about this product?

The templates just don't provide the information I need and it's a bit slow to load new pages at times.

What recommendations would you give to someone considering this product?
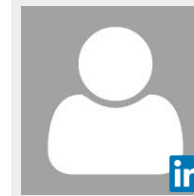
With this versatile tool it is possible to manage multiple development projects detailing requirements, executing test cases and tracking defects. I recommend its implementation.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
2	Availability and Quality of Training	3
3	Breadth of Features	3
3	Business Value Created	3
2	Ease of Customization	3
3	Ease of Data Integration	3
3	Ease of Implementation	3
3	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
2	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	-
2	Automation	-
3	Bug Tracking & Issue Mgmt	-
2	Visual Analysis Design	-
3	Workflow Management	-
3	Agile Work Management	-
3	Analytics and Reporting	-
3	Artifact Management	-
2	Managed Artifact Repository	-
3	Resource Planning	-
2	Traceability	-

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	3
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Sethu V.

Role: Information Technology
Industry: Other
Involvement: IT Leader or Manager

Recommends 9/10

"Excellent Product for Business process"

What differentiates Inflectra SpiraTeam from other similar products?

it has Powerful web-based user interface with mobile support. Also used to allocate requirements to developers based on detailed task estimates.

What is your favorite aspect of this product?

Cost effective and high flexibility.

What do you dislike most about this product?

Nothing to mention

What recommendations would you give to someone considering this product?

Excellent product please use this.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
3	Breadth of Features	3
3	Business Value Created	3
3	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
3	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
3	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	3
4	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
3	Agile Work Management	3
3	Analytics and Reporting	3
4	Artifact Management	3
3	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Kaleeswaran M.

Role: Information Technology
Industry: Other
Involvement: IT Development, Integration, and Administration

Recommends 10/10

Easy to manage the projects

What differentiates Inflectra SpiraTeam from other similar products?

The concept of this tool was might vary from other tools. And also it's very helpful

What is your favorite aspect of this product?

This system is very simple to use, however, to understand, you must go through a training process that is quick, thanks to the program is easy to understand and can be used effectively.

What do you dislike most about this product?

There is no dislikes in this.

What recommendations would you give to someone considering this product?

Its User friendly, easy to access and Easily understandable

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
2	Availability and Quality of Training	3
3	Breadth of Features	3
4	Business Value Created	3
2	Ease of Customization	3
3	Ease of Data Integration	3
2	Ease of Implementation	3
3	Ease of IT Administration	3
2	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
2	Usability and Intuitiveness	3
2	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
-	ALM Integration	3
4	Automation	3
2	Bug Tracking & Issue Mgmt	3
3	Visual Analysis Design	3
3	Workflow Management	3
3	Agile Work Management	3
3	Analytics and Reporting	4
4	Artifact Management	3
2	Managed Artifact Repository	3
3	Resource Planning	3
-	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT	
Architectural Fit	3
Sales Experience	3
Cost	3
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Andrew F.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 9/10

Best tool for ticketing

What differentiates Inflectra SpiraTeam from other similar products?

It integrates with our application seamlessly and has helped us get our ticketing solution spot on.

What is your favorite aspect of this product?

SpiraTeam has one of the best integrated online support system in the market. It has enabled us to track our issues based on their severity reduce the SLA of production issues

What do you dislike most about this product?

It needs a few changes to the UI to make it more user friendly

What recommendations would you give to someone considering this product?

The tool is simple and can be learned easily putting it into use in production very easily
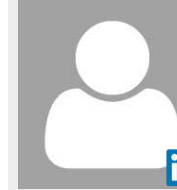
Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
3	Breadth of Features	3
3	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
3	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
4	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	2
4	Automation	2
3	Bug Tracking & Issue Mgmt	2
3	Visual Analysis Design	2
4	Workflow Management	2
3	Agile Work Management	2
4	Analytics and Reporting	3
4	Artifact Management	2
4	Managed Artifact Repository	2
4	Resource Planning	2
4	Traceability	2

COST, ORGANIZATION, AND ARCHITECTURAL FIT	
Architectural Fit	4
Sales Experience	4
Cost	4
Existing Relationship	4
Managing Risk	4
Political Reasons	4
Previously Installed	4
Vendor Reputation	4
Vendor Market Share	4
Skill and Staff Fit	4
Social Responsibility	4

Aravind S.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 10/10

Least expensive tool

What differentiates Inflectra SpiraTeam from other similar products?

SpiraTeam offers the best value for money ratio in the market, the productivity gain thanks to the tool is unparalled

What is your favorite aspect of this product?

It has helped us to keep track of the productivity of the teams and individuals in our organisation. It has also enables us to raise dependencies on other team when ever required.

What do you dislike most about this product?

SpiraTeam has been perfect and there has been nothing to complain

What recommendations would you give to someone considering this product?

SpiraTeam is perfect for PI planning and getting work sorted out into sprints

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	2
3	Breadth of Features	2
4	Business Value Created	3
3	Ease of Customization	2
4	Ease of Data Integration	2
4	Ease of Implementation	2
4	Product Strategy and Rate of Improvement	2
4	Quality of Features	2
4	Usability and Intuitiveness	2
3	Vendor Support	2

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	4
4	Automation	4
4	Bug Tracking & Issue Mgmt	4
4	Visual Analysis Design	4
3	Workflow Management	4
4	Agile Work Management	4
4	Analytics and Reporting	4
4	Artifact Management	4
4	Managed Artifact Repository	4
4	Resource Planning	4
4	Traceability	4

COST, ORGANIZATION, AND ARCHITECTURAL FIT	
Architectural Fit	3
Sales Experience	3
Cost	3
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Samuel J.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 9/10

Builds Team collaboration

What differentiates Inflectra SpiraTeam from other similar products?

It offers more value for money than other tools in the same market. The User interface is simple and much more friendly.

What is your favorite aspect of this product?

It enables un to attach other documents such as test results, log analytics, etc along with the sprint tickets, thus ensuring both are linked and are not missed in the long run.

What do you dislike most about this product?

There hasn't been anything to dislike so far.

What recommendations would you give to someone considering this product?

Best for setting up Agile practices.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	4
4	Breadth of Features	4
3	Business Value Created	4
4	Ease of Customization	4
3	Ease of Data Integration	4
4	Ease of Implementation	4
4	Ease of IT Administration	4
4	Product Strategy and Rate of Improvement	4
3	Quality of Features	4
4	Usability and Intuitiveness	4
4	Vendor Support	4

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
3	Automation	3
3	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
3	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
3	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Pranjal P.

Role: Information Technology
Industry: Other
Involvement: IT Development, Integration, and Administration

Recommends 10/10

Easy to project management and clear view about it

What differentiates Inflectra SpiraTeam from other similar products?

It is easy to manage, track, assign, and update test cases using Spira

What is your favorite aspect of this product?

it also has automation features that allow us to work on our projects without so many worries

What do you dislike most about this product?

Nothing to mention

What recommendations would you give to someone considering this product?

This tool will work quite well.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
4	Breadth of Features	3
4	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
3	Ease of Implementation	3
3	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
4	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
4	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
3	Managed Artifact Repository	3
3	Resource Planning	3
3	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Ramya N.

Role: Information Technology
Industry: Other
Involvement: IT Leader or Manager

Recommends 10/10

Awesome tool for communication and problem track

What differentiates Inflectra SpiraTeam from other similar products?

This works perfectly well and treats and resolves cases rapidly.

What is your favorite aspect of this product?

I like it because it enables me to have a fully integrated online support system which gives me good management of customers. It has strong reporting functions.

What do you dislike most about this product?

Nothing to mention

What recommendations would you give to someone considering this product?

Being able to perform a new audit, then being able to control it, being able to make the respective measurements with this system is undoubtedly a great benefit.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
4	Breadth of Features	3
4	Business Value Created	3
3	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
4	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	3
3	Automation	3
4	Bug Tracking & Issue Mgmt	3
3	Visual Analysis Design	3
4	Workflow Management	3
3	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

INFO~TECH
RESEARCH GROUP

Nerengen b.

Role: Information Technology
Industry: Other
Involvement: IT Leader or Manager

Recommends **10/10**

Perfect our work evaluating very detailed

What differentiates Inflectra SpiraTeam from other similar products?

It's easy to integrate the use of all the tools in a single operation and thus achieve synchronized and coordinated work, preparing detailed reports on each progress and analysis made.

What is your favorite aspect of this product?

It is a practical and simple tool that provides the opportunity to manage projects quickly, always achieving all commercial objectives.

What do you dislike most about this product?

For now, the interface could be a bit more comfortable, it is not easy to handle it and there are certain features that I still don't understand how to use.

What recommendations would you give to someone considering this product?

It has worked quite simply for me, bringing with great benefits that have helped me solve commercial problems and contribute to improving my work management day by day.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
4	Breadth of Features	3
4	Business Value Created	3
3	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
4	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	3
3	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
3	Artifact Management	3
3	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Prem R.

Role: Information Technology
Industry: Other
Involvement: IT Leader or Manager

Recommends **10/10**

This system is very simple to use and understand

What differentiates Inflectra SpiraTeam from other similar products?

Being able to collaborate with IT directly using the same system and being able to manage the test cases and incidents that we submit.

What is your favorite aspect of this product?

It is easy to manage, track, assign, and update test cases using Spira.

What do you dislike most about this product?

Nothing to mention

What recommendations would you give to someone considering this product?

The dashboards are very helpful for the executives to get a quick glance into what is occurring with the migrations.
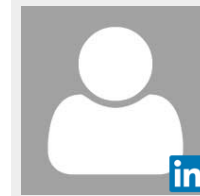
Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
3	Breadth of Features	3
4	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
3	Ease of Implementation	3
3	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
3	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	3
4	Automation	3
4	Bug Tracking & Issue Mgmt	3
3	Visual Analysis Design	3
4	Workflow Management	3
3	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
3	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Sri R.

Role: Information Technology
Industry: Other
Involvement: IT Leader or Manager

Recommends **10/10**

It is practical and simple tool to manage projects

What differentiates Inflectra SpiraTeam from other similar products?

It is easy to understand its use and operation, as well as its configuration and customization from small tools to the complete system in general

What is your favorite aspect of this product?

It's easy to integrate the use of all the tools in a single operation and thus achieve synchronized and coordinated work, preparing detailed reports on each progress and analysis made.

What do you dislike most about this product?

Nothing to mention

What recommendations would you give to someone considering this product?

It has worked quite simply for me, bringing with great benefits that have helped me solve commercial problems and contribute to improving my work management day by day.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
3	Breadth of Features	3
4	Business Value Created	3
3	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
4	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	3
4	Automation	3
3	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
3	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
3	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Vidhya P.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 10/10

Perfect for Agile

What differentiates Inflectra SpiraTeam from other similar products?

SpiraTeam offers to wider range of customization options ranging from the fields applicable in a story to project board workflows

What is your favorite aspect of this product?

With SpiraTeams different team in our portfolio have been able to collaborate with each other and raise dependencies making it easier to track the process

What do you dislike most about this product?

There hasn't been any negative experience with SpiraTeam

What recommendations would you give to someone considering this product?

Perfect product for setting up Agile way of working in fast paced growing organizations

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
4	Breadth of Features	3
4	Business Value Created	4
4	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
4	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	3
4	Automation	3
3	Bug Tracking & Issue Mgmt	3
3	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	3
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Uma M.

Role: Information Technology
Industry: Other
Involvement: IT Leader or Manager

Recommends 10/10

Better progress in IT project management

What differentiates Inflectra SpiraTeam from other similar products?

It is an easy-to-use software to understand and configure. It has excellent tools that make us participate in a suitable job, thanks to the reports and the automation of the work, contributing with these characteristics and functions, it is possible to carry out projects and administrative advances.

What is your favorite aspect of this product?

It helped us to improve productivity, to change the way we do things fo a much more comfortable and agile way.

What do you dislike most about this product?

For now the interface could be a bit more comfortable

What recommendations would you give to someone considering this product?

If you are having trouble developing your work properly and you need a tool to guide you step bt step, that is undoubtedly SpiraTeam.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
3	Breadth of Features	3
4	Business Value Created	3
3	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
4	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
4	Automation	3
4	Bug Tracking & Issue Mgmt	3
3	Visual Analysis Design	3
4	Workflow Management	3
3	Agile Work Management	3
4	Analytics and Reporting	4
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
3	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	3
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Nerengen B.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 9/10

Perfect for portfolio management

What differentiates Inflectra SpiraTeam from other similar products?

SpiraTeam offers a much better value for money proposition than the other relevant tools in the market

What is your favorite aspect of this product?

SpiraTeam allows enables us with various reporting and logging features. It also allows us to track the progress of different team and individuals in a given portfolio.

What do you dislike most about this product?

SpiraTeam has only been great so far

What recommendations would you give to someone considering this product?

Perfect tool for resource tracking and monitoring utilization of resources

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	2
3	Breadth of Features	2
3	Business Value Created	2
3	Ease of Customization	2
4	Ease of Data Integration	2
3	Ease of Implementation	2
4	Ease of IT Administration	2
3	Product Strategy and Rate of Improvement	2
3	Quality of Features	2
4	Usability and Intuitiveness	2
3	Vendor Support	2

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	2
4	Automation	2
3	Bug Tracking & Issue Mgmt	2
3	Visual Analysis Design	2
4	Workflow Management	2
4	Agile Work Management	2
4	Analytics and Reporting	3
3	Artifact Management	2
4	Managed Artifact Repository	2
4	Resource Planning	2
4	Traceability	2

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	5
Sales Experience	5
Cost	5
Existing Relationship	5
Managing Risk	5
Political Reasons	5
Previously Installed	5
Vendor Reputation	5
Vendor Market Share	5
Skill and Staff Fit	5
Social Responsibility	5

INFO~TECH
RESEARCH GROUP

Nixson J.

Role: Operations
Industry: Other
Involvement: IT Leader or Manager

Recommends 10/10

Progress in IT management

What differentiates Inflectra SpiraTeam from other similar products?

It is an easy-to-use software to understand and configure. It has excellent tools that make us participate in a suitable job, thanks to the reports and the automation of the work, contributing with these characteristics and functions, it is possible to carry out projects and administrative advances. It has a wide variety of tools that allows being up to date on each update, fulfill each function and have a visualization of each progress you want to make.

What is your favorite aspect of this product?

The development of the project grows exponentially as we become more attached to the functions of SpiraTeam and with this we feel very comfortable.

What do you dislike most about this product?

So far I do not find determining factors

What recommendations would you give to someone considering this product?

Try it, try to use it, connect and customize according to your requirements, with this you will achieve that the tool fulfills its function in an excellent way, efficiently develop all your projects and objectives, in order to always achieve all your commercial goals.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
3	Breadth of Features	3
4	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
4	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	3
3	Automation	3
3	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
4	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Ausrine S.

Role: Information Technology
Industry: Other
Involvement: IT Development, Integration, and Administration

Recommends 10/10

A fantastic solution for ALM!

What differentiates Inflectra SpiraTeam from other similar products?

What sets Inflectra SpiraTeam apart from the rest is the fact that is an end-to-end solution for all manner of IT project management and covers the entire project lifecycle, from requirements gathering to ongoing support. This means that you don't need to juggle multiple platforms and tools during your project which saves licensing cost and time needed for training.

What is your favorite aspect of this product?

I really love how intuitive and easy to use the user interface is. The platform's strong point is the ability to trace functional business requirements all the way through the lifecycle of the project and link them to user stories and test cases. I also like the fact that the platform is easy to install and can be used straight out-of-the-box with very little setup. The strong product documentation is also a big plus as it speeds up training and enables teams to set up the platform to best suit their needs.

What do you dislike most about this product?

I do not have any major complaints about the platform. It meets all my needs!

What recommendations would you give to someone considering this product?

I would highly recommend giving the free trial of Inflectra SpiraTeam a try in order to find out for yourself whether it's a fit for your organization as well as your particular use case.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
4	Breadth of Features	3
4	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
4	Ease of IT Administration	3
4	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
3	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
4	Automation	3
3	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
3	Agile Work Management	3
4	Analytics and Reporting	4
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	3
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Peter G.

Role: Operations
Industry: Other
Involvement: Vendor Selection and Purchasing

Recommends 10/10

A leader in ALM industry.

What differentiates Inflectra SpiraTeam from other similar products?

Inflectra SpiraTeam is not highly priced and this makes it affordable to all organizations including even the SMEs allowing them to manage their projects reliably.

What is your favorite aspect of this product?

Expedites our project management process and it enables us to complete them on time and achieve efficiency Inflectra SpiraTeam helps us deploy systems and business processes that have been tested and this ensures that we are able to implement our workflows on time. Customer support is available and willing to help all users in using the platform in a reliable manner.

What do you dislike most about this product?

We do not have any problems in suing the platform and it has helped us in a reliable manner.

What recommendations would you give to someone considering this product?

Inflectra SpiraTeam is the nest platform to turn to in managing all of your applications, projects and workflows an it wont disappoint you in any way.The good thing is that it fits perfectly in all organizations including the small and mid-size ones.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
3	Breadth of Features	3
3	Business Value Created	3
3	Ease of Customization	3
3	Ease of Data Integration	3
3	Ease of Implementation	3
3	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
3	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	3
3	Automation	3
3	Bug Tracking & Issue Mgmt	3
3	Visual Analysis Design	3
3	Workflow Management	3
3	Agile Work Management	3
3	Analytics and Reporting	3
3	Artifact Management	3
3	Managed Artifact Repository	3
3	Resource Planning	3
3	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Dean G.

Role: Information Technology
Industry: Other
Involvement: IT Leader or Manager

Recommends 10/10

Total revolutionary product

What differentiates Inflectra SpiraTeam from other similar products?

Better adaptation, easier automation, clear and intuitive

What is your favorite aspect of this product?

Easier and user friendly

What do you dislike most about this product?

Moving artifacts from one project to another is not easy

What recommendations would you give to someone considering this product?

Best for managing huge projects and has better collaborative capabilities for excellent work implementation

Core Competitive Dimensions

	VENDOR CAPABILITY SATISFACTION	VENDOR CAPABILITY IMPORTANCE
Availability and Quality of Training	4	-
Breadth of Features	4	-
Business Value Created	4	-
Ease of Customization	4	-
Ease of Data Integration	3	-
Ease of Implementation	4	-
Ease of IT Administration	3	-
Product Strategy and Rate of Improvement	3	-
Quality of Features	3	-
Usability and Intuitiveness	4	-
Vendor Support	3	-

	PRODUCT FEATURE SATISFACTION	PRODUCT FEATURE IMPORTANCE
ALM Integration	4	-
Automation	4	-
Bug Tracking & Issue Mgmt	4	-
Visual Analysis Design	4	-
Workflow Management	4	-
Agile Work Management	4	-
Analytics and Reporting	3	-
Artifact Management	3	-
Managed Artifact Repository	3	-
Resource Planning	3	-
Traceability	3	-

Jackie U.

Role: Consultant
Industry: Other
Involvement: End User of Application

Recommends 10/10

Facilitates day to day work

What differentiates Inflectra SpiraTeam from other similar products?

Different & helps to track multiple projects

What is your favorite aspect of this product?

Ease Of Use User Friendly UI

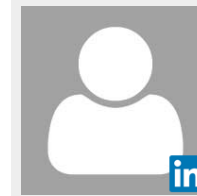**What do you dislike most about this product?**

Nothing so far

What recommendations would you give to someone considering this product?

If someone looking for straightforward, easy to use tool then it is great

Core Competitive Dimensions

	VENDOR CAPABILITY SATISFACTION	VENDOR CAPABILITY IMPORTANCE
Availability and Quality of Training	3	-
Breadth of Features	3	-
Business Value Created	3	-
Ease of Customization	3	-
Ease of Data Integration	3	-
Ease of Implementation	3	-
Ease of IT Administration	3	-
Product Strategy and Rate of Improvement	3	-
Quality of Features	3	-
Usability and Intuitiveness	3	-
Vendor Support	3	-

	PRODUCT FEATURE SATISFACTION	PRODUCT FEATURE IMPORTANCE
ALM Integration	2	-
Automation	3	-
Bug Tracking & Issue Mgmt	3	-
Visual Analysis Design	3	-
Workflow Management	3	-
Agile Work Management	3	-
Analytics and Reporting	3	-
Artifact Management	3	-
Managed Artifact Repository	3	-
Resource Planning	3	-
Traceability	3	-

Bruce V.

Role: Information Technology
Industry: Other
Involvement: IT Development, Integration, and Administration

Recommends 10/10

Ideal tool for any type of IT project

What differentiates Inflectra SpiraTeam from other similar products?

SpiraTeam is very competitive in terms of features and functionalities in managing project development cycle . It is also easy to use and cost effective. All the above reasons makes the software different from other similar products.

What is your favorite aspect of this product?

I like that SpiraTeam can be configured and customized without having to write code or scripts. SpiraTeam extensive admin makes it easier for you to delegate tasks to other users which decreases the burden on IT staff. Its complete bug tracking solution simplifies the management of testing process. It is very easy to use and learn for all end users and project teams as well.

What do you dislike most about this product?

I have nothing i dislike about the software. It is the best product ALM I have used.

What recommendations would you give to someone considering this product?

I highly recommend this software as it ideal for any type of IT project. It is very easy to use, configure ,customize and cost effective.

Core Competitive Dimensions

	VENDOR CAPABILITY SATISFACTION	VENDOR CAPABILITY IMPORTANCE
Availability and Quality of Training	3	4
Breadth of Features	3	4
Business Value Created	3	4
Ease of Customization	3	4
Ease of Data Integration	3	4
Ease of Implementation	3	4
Ease of IT Administration	3	4
Product Strategy and Rate of Improvement	3	4
Quality of Features	3	4
Usability and Intuitiveness	3	4
Vendor Support	3	4

	PRODUCT FEATURE SATISFACTION	PRODUCT FEATURE IMPORTANCE
ALM Integration	3	3
Automation	3	3
Bug Tracking & Issue Mgmt	3	3
Visual Analysis Design	3	3
Workflow Management	3	3
Agile Work Management	3	3
Analytics and Reporting	3	3
Artifact Management	3	3
Managed Artifact Repository	3	3
Resource Planning	3	3
Traceability	3	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Oluwadare O.

Role: C-Level
Industry: Other
Involvement: IT Leader or Manager

Recommends 9/10

Meets our Needs.

What differentiates Inflectra SpiraTeam from other similar products?

Easy to use

What is your favorite aspect of this product?

defect tracking

What do you dislike most about this product?

the Cost should be reviewed downwards.

What recommendations would you give to someone considering this product?

It is a product that you can start using immediately.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	5
4	Breadth of Features	5
4	Business Value Created	5
4	Ease of Customization	5
4	Ease of Data Integration	5
4	Ease of Implementation	5
4	Ease of IT Administration	5
4	Product Strategy and Rate of Improvement	5
4	Quality of Features	5
4	Usability and Intuitiveness	5
4	Vendor Support	5

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
4	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
4	Workflow Management	3
4	Agile Work Management	3
3	Analytics and Reporting	3
4	Artifact Management	3
4	Managed Artifact Repository	3
4	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	1
Sales Experience	1
Cost	2
Existing Relationship	1
Managing Risk	1
Political Reasons	1
Previously Installed	1
Vendor Reputation	1
Vendor Market Share	1
Skill and Staff Fit	1
Social Responsibility	1

John F.

Role: Operations
Industry: Other
Involvement: Vendor Selection and Purchasing

Recommends 10/10

Transparent ALM platform

What differentiates Inflectra SpiraTeam from other similar products?

The vendor offers a free trial version of the platform and its excellent in ensuring that users first test its suitability in their companies before using the platform.

What is your favorite aspect of this product?

It takes up the whole life-cycle of a process/application and this ensures success in whatever project we are undertaking. Our project implementation and evaluation process has improved as we now have a platform in place that is helping us track how they are faring. Customer support is available and helps clients obtain support for their issues affecting them.

What do you dislike most about this product?

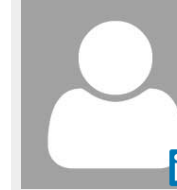To the less tech-savvy staff, they face a hard time in learning how to use the platform

What recommendations would you give to someone considering this product?

Its not that pricey and it will help your company grow and manage your processes intuitively

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
3	Breadth of Features	3
3	Business Value Created	3
4	Ease of Customization	3
3	Ease of Data Integration	3
3	Ease of Implementation	3
3	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
3	Usability and Intuitiveness	3
3	Vendor Support	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Richard G.

Role: Sales and Marketing
Industry: Other
Involvement: Vendor Selection and Purchasing

Recommends 10/10

The best in ALM industry

What differentiates Inflectra SpiraTeam from other similar products?

It never fails in managing any process and so far it has been intuitive by offering us complete life-cycle management in all products, processes and projects that we undertake.

What is your favorite aspect of this product?

There is a free trial version of the platform and its crucial in assessing the effectiveness of the platform in our organization. It manages all the aspects and life-cycle of our applications and processes hence proving to be reliable. Customer support is available and willing to help users in solving all the issues that they may have concerning the usage of the software. It has a simple user-interface and this makes it easy to adapt and apply the platform in our workflows.

What do you dislike most about this product?

Sometimes when the internet connection is poor using the platform becomes a problem.

What recommendations would you give to someone considering this product?

Its pricing is fair and it executes all the assigned capabilities and functions with ease and in reliable manner at all times.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	4
3	Breadth of Features	4
3	Business Value Created	4
3	Ease of Customization	4
3	Ease of Data Integration	4
4	Ease of Implementation	4
3	Ease of IT Administration	4
3	Product Strategy and Rate of Improvement	4
3	Quality of Features	4
3	Usability and Intuitiveness	4
4	Vendor Support	4

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	3
3	Automation	3
4	Bug Tracking & Issue Mgmt	3
3	Visual Analysis Design	3
3	Workflow Management	3
3	Agile Work Management	3
3	Analytics and Reporting	3
3	Artifact Management	3
3	Managed Artifact Repository	3
3	Resource Planning	3
3	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

INFO~TECH
RESEARCH GROUP

Kevin M.

Role: Finance
Industry: Other
Involvement: Vendor Selection and Purchasing

Recommends 10/10

ALM platform of your choice

What differentiates Inflectra SpiraTeam from other similar products?

It manages the entire project life-cycle unlike other ALM platforms that manages just a portion of the life-cycle leaving you in need of acquiring additional platforms.

What is your favorite aspect of this product?

Its an easy to use platform where using is simple and also configuring and understanding how to implement and use intuitively. Executes all our business requirements with ease ensuring that we dispense our duties and responsibilities with ease and assure us improved workflows. It has improved our project success rate helping minimize wastage of funds and time.

What do you dislike most about this product?

Sometimes when the internet connection is poor using the platform becomes a bit of a problem.

What recommendations would you give to someone considering this product?

Its a reliable product and it will improve the way you manage your project life-cycles and assure increased production.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
4	Availability and Quality of Training	3
3	Breadth of Features	3
3	Business Value Created	3
4	Ease of Customization	3
4	Ease of Data Integration	3
4	Ease of Implementation	3
3	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
3	Usability and Intuitiveness	3
4	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
3	ALM Integration	3
3	Automation	3
4	Bug Tracking & Issue Mgmt	3
4	Visual Analysis Design	3
3	Workflow Management	3
3	Agile Work Management	3
3	Analytics and Reporting	3
3	Artifact Management	3
4	Managed Artifact Repository	3
3	Resource Planning	3
4	Traceability	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	4
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3

Leaky H.

Role: Information Technology
Industry: Other
Involvement: End User of Application

Recommends 10/10

Flexible ALM tool

What differentiates Inflectra SpiraTeam from other similar products?

Inflectra SpiraTeam ALM Software provides capabilities of handling issues and agile project management using scrum and kanban methodologies support.

What is your favorite aspect of this product?

It has helped with faster releases ,deliver end to end needs that are developed with the highest quality standards which help in delivering clients satisfaction.It enabled us to keep track f project status ,changes made ,requirements and we are able to know which skills sets fits specific process and ways to prioritize goals for our teams.

What do you dislike most about this product?

I have not encounered with anything i dislikw for the time i have used the software.It has enabled us to manage our project lifecycle.It is a flexble ALM tool in the market.

What recommendations would you give to someone considering this product?

If you are looking for an ALM software to help your organization enhance software quality and developer productvity, i highly recommend Inflectra SpiraTeam ALM Software.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
3	Breadth of Features	3
3	Business Value Created	3
4	Ease of Customization	3
3	Ease of Data Integration	3
4	Ease of Implementation	3
3	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
3	Quality of Features	3
4	Usability and Intuitiveness	3
3	Vendor Support	3

PRODUCT FEATURE SATISFACTION		PRODUCT FEATURE IMPORTANCE
4	ALM Integration	4
4	Automation	4
3	Bug Tracking & Issue Mgmt	4
3	Visual Analysis Design	4
3	Workflow Management	4
3	Agile Work Management	4
4	Analytics and Reporting	4
3	Artifact Management	4
3	Managed Artifact Repository	4
3	Resource Planning	4
3	Traceability	4

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	2
Sales Experience	2
Cost	3
Existing Relationship	2
Managing Risk	2
Political Reasons	2
Previously Installed	2
Vendor Reputation	2
Vendor Market Share	2
Skill and Staff Fit	2
Social Responsibility	2

Daniel T.

Role: Finance
Industry: Other
Involvement: Vendor Selection and Purchasing

Recommends 10/10

Why you should use this platform.

What differentiates Inflectra SpiraTeam from other similar products?

The vendor offers a free trial version and this is crucial in testing the strength of the platform before acquiring the final product.

What is your favorite aspect of this product?

Its simple to use and fits perfectly in all organizations thereby help them grow and manage their applications reliably. Customer support is available and willing to help all clients who may have issues in acquiring the platform. It manages all of our processes and applications reliably thereby helping our organization to grow our portfolio.

What do you dislike most about this product?

Some of our clients faced a steep learning curve in understanding how to use the platform.

What recommendations would you give to someone considering this product?

Its reliable and fits in all organizations and acquiring it will improve the way you work.

Core Competitive Dimensions

VENDOR CAPABILITY SATISFACTION		VENDOR CAPABILITY IMPORTANCE
3	Availability and Quality of Training	3
3	Breadth of Features	3
3	Business Value Created	4
3	Ease of Customization	3
3	Ease of Data Integration	3
3	Ease of Implementation	3
3	Ease of IT Administration	3
3	Product Strategy and Rate of Improvement	3
4	Quality of Features	3
3	Usability and Intuitiveness	3
4	Vendor Support	3

COST, ORGANIZATION, AND ARCHITECTURAL FIT

Architectural Fit	3
Sales Experience	3
Cost	3
Existing Relationship	3
Managing Risk	3
Political Reasons	3
Previously Installed	3
Vendor Reputation	3
Vendor Market Share	3
Skill and Staff Fit	3
Social Responsibility	3